Local Market Update – October 2020 A Research Tool Provided by Iowa Association of REALTORS®

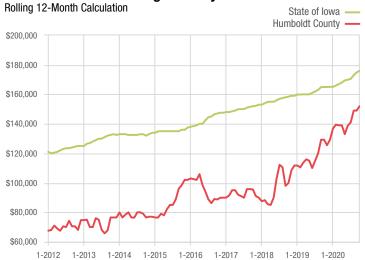


Humboldt County

| Single-Family Detached | October | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change | |
| New Listings | 12 | 13 | + 8.3% | 139 | 117 | - 15.8% | |
| Pending Sales | 9 | 9 | 0.0% | 96 | 93 | - 3.1% | |
| Closed Sales | 10 | 7 | - 30.0% | 94 | 85 | - 9.6% | |
| Days on Market Until Sale | 58 | 127 | + 119.0% | 95 | 145 | + 52.6% | |
| Median Sales Price* | \$81,750 | \$214,600 | + 162.5% | \$137,000 | \$156,400 | + 14.2% | |
| Average Sales Price* | \$109,705 | \$200,000 | + 82.3% | \$140,730 | \$168,809 | + 20.0% | |
| Percent of List Price Received* | 96.9% | 94.5% | - 2.5% | 95.9% | 95.6% | - 0.3% | |
| Inventory of Homes for Sale | 54 | 45 | - 16.7% | | | | |
| Months Supply of Inventory | 6.3 | 5.0 | - 20.6% | | | | |

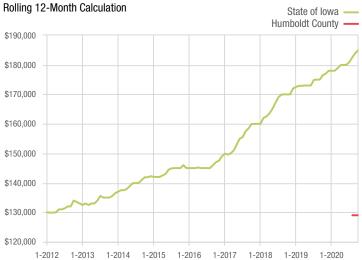
| Townhouse-Condo | October | | | Year to Date | | | |
|---------------------------------|---------|------|----------|--------------|--------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change | |
| New Listings | 0 | 0 | 0.0% | 2 | 3 | + 50.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 1 | | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 1 | | |
| Days on Market Until Sale | | | _ | | 76 | | |
| Median Sales Price* | | | _ | | \$129,000 | | |
| Average Sales Price* | | | — | | \$129,000 | | |
| Percent of List Price Received* | | | — | | 92.8% | | |
| Inventory of Homes for Sale | 2 | 0 | - 100.0% | | | | |
| Months Supply of Inventory | | | _ | | | | |

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.