

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Jones County

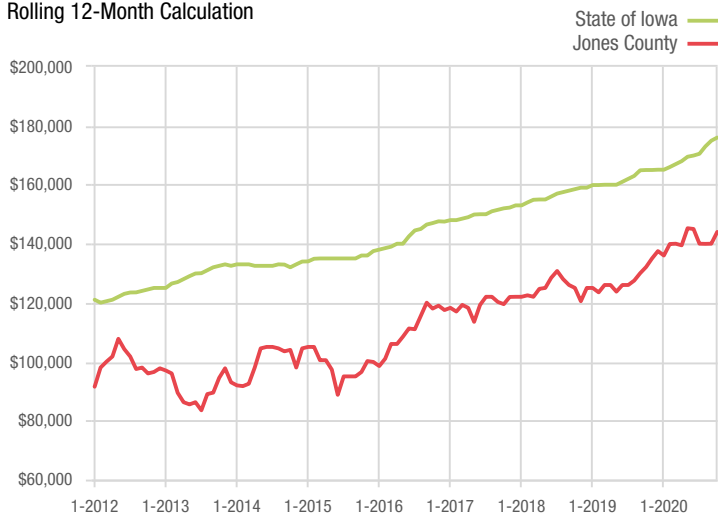
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	11	15	+ 36.4%	180	182	+ 1.1%
Pending Sales	12	17	+ 41.7%	163	163	0.0%
Closed Sales	20	15	- 25.0%	153	156	+ 2.0%
Days on Market Until Sale	43	82	+ 90.7%	64	63	- 1.6%
Median Sales Price*	\$149,995	\$190,000	+ 26.7%	\$134,000	\$139,000	+ 3.7%
Average Sales Price*	\$163,903	\$235,960	+ 44.0%	\$151,394	\$161,689	+ 6.8%
Percent of List Price Received*	98.1%	95.8%	- 2.3%	96.3%	97.0%	+ 0.7%
Inventory of Homes for Sale	37	33	- 10.8%	—	—	—
Months Supply of Inventory	2.3	2.2	- 4.3%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	1	1	0.0%	10	7	- 30.0%
Pending Sales	0	3	—	8	10	+ 25.0%
Closed Sales	0	1	—	9	7	- 22.2%
Days on Market Until Sale	—	420	—	54	106	+ 96.3%
Median Sales Price*	—	\$238,000	—	\$133,500	\$230,000	+ 72.3%
Average Sales Price*	—	\$238,000	—	\$144,322	\$208,286	+ 44.3%
Percent of List Price Received*	—	93.3%	—	97.6%	98.0%	+ 0.4%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	2.0	0.5	- 75.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

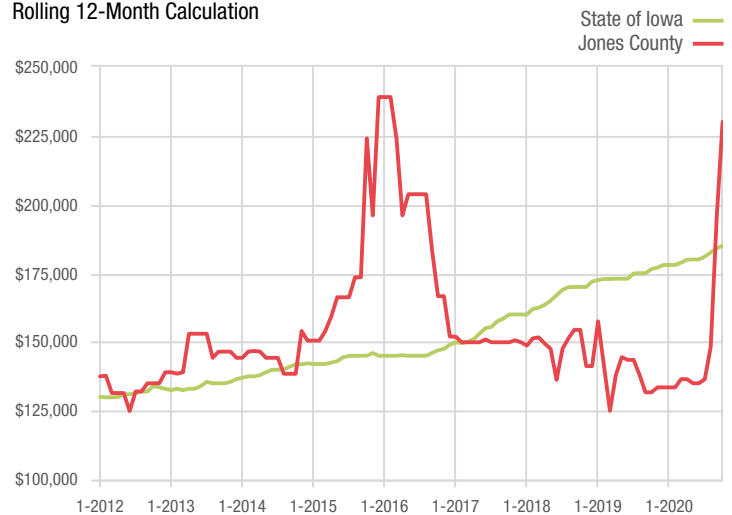
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.