

# Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Kossuth County

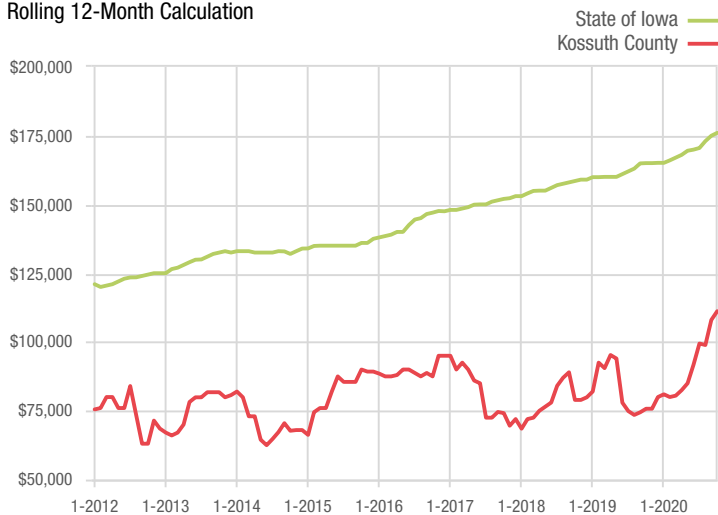
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	18	11	- 38.9%	162	242	+ 49.4%
Pending Sales	10	12	+ 20.0%	75	126	+ 68.0%
Closed Sales	11	13	+ 18.2%	67	115	+ 71.6%
Days on Market Until Sale	65	60	- 7.7%	142	89	- 37.3%
Median Sales Price*	\$52,000	<b>\$134,900</b>	+ 159.4%	\$75,000	<b>\$110,000</b>	+ 46.7%
Average Sales Price*	\$65,614	<b>\$177,300</b>	+ 170.2%	\$90,862	<b>\$138,427</b>	+ 52.3%
Percent of List Price Received*	88.2%	<b>95.7%</b>	+ 8.5%	91.1%	<b>92.0%</b>	+ 1.0%
Inventory of Homes for Sale	92	72	- 21.7%	—	—	—
Months Supply of Inventory	13.6	6.3	- 53.7%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	2	1	- 50.0%	58	12	- 79.3%
Pending Sales	1	2	+ 100.0%	30	8	- 73.3%
Closed Sales	2	2	0.0%	28	8	- 71.4%
Days on Market Until Sale	48	221	+ 360.4%	68	126	+ 85.3%
Median Sales Price*	\$46,500	<b>\$218,750</b>	+ 370.4%	\$151,250	<b>\$156,000</b>	+ 3.1%
Average Sales Price*	\$46,500	<b>\$218,750</b>	+ 370.4%	\$166,821	<b>\$179,675</b>	+ 7.7%
Percent of List Price Received*	85.7%	<b>93.8%</b>	+ 9.5%	91.3%	<b>93.7%</b>	+ 2.6%
Inventory of Homes for Sale	17	5	- 70.6%	—	—	—
Months Supply of Inventory	6.0	2.5	- 58.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

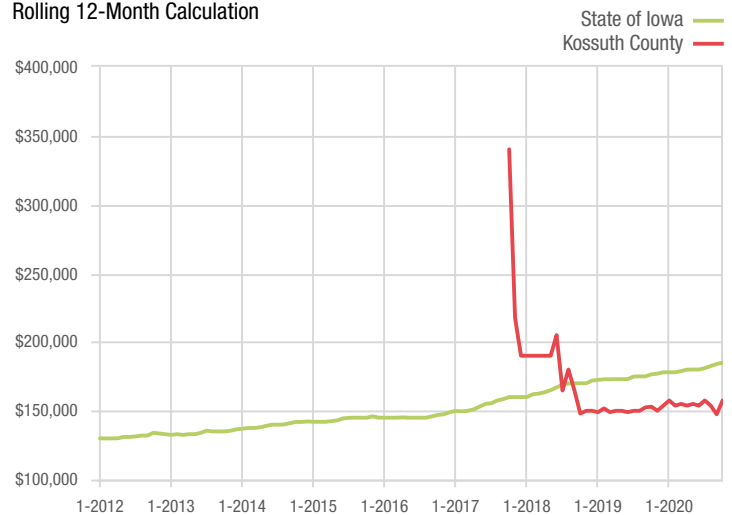
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.