

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

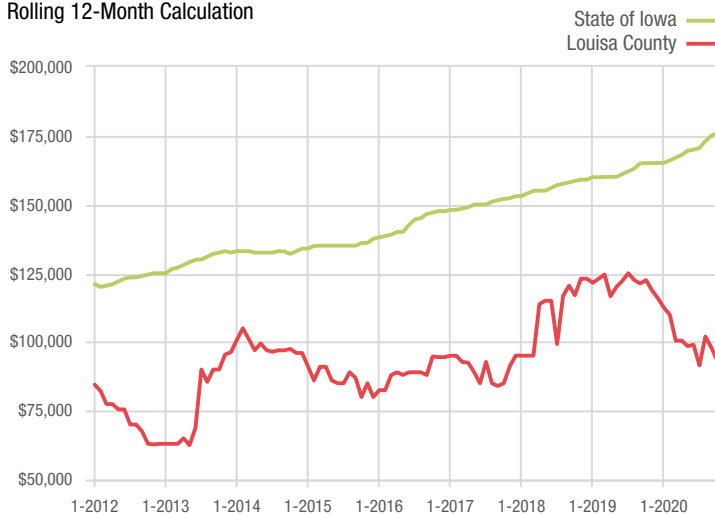
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	11	8	- 27.3%	101	99	- 2.0%
Pending Sales	6	7	+ 16.7%	65	79	+ 21.5%
Closed Sales	7	6	- 14.3%	51	59	+ 15.7%
Days on Market Until Sale	82	48	- 41.5%	96	74	- 22.9%
Median Sales Price*	\$98,000	\$83,500	- 14.8%	\$120,000	\$102,000	- 15.0%
Average Sales Price*	\$122,600	\$84,083	- 31.4%	\$130,788	\$115,876	- 11.4%
Percent of List Price Received*	95.7%	92.1%	- 3.8%	95.4%	96.0%	+ 0.6%
Inventory of Homes for Sale	34	26	- 23.5%	—	—	—
Months Supply of Inventory	5.4	3.4	- 37.0%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

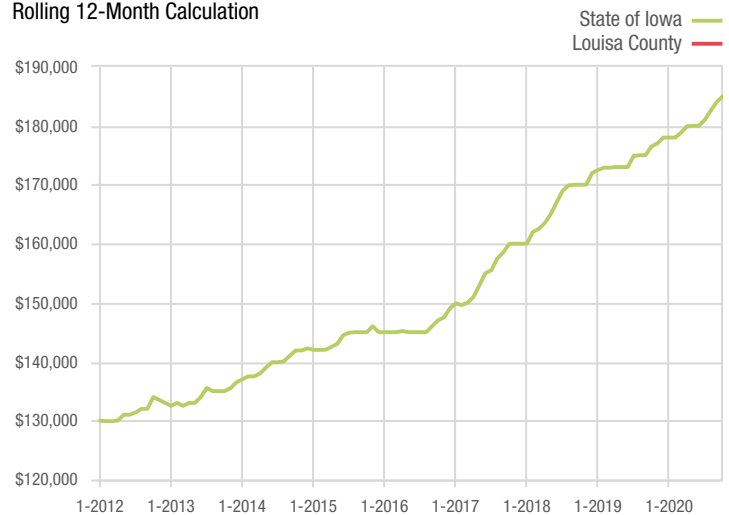
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.