

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

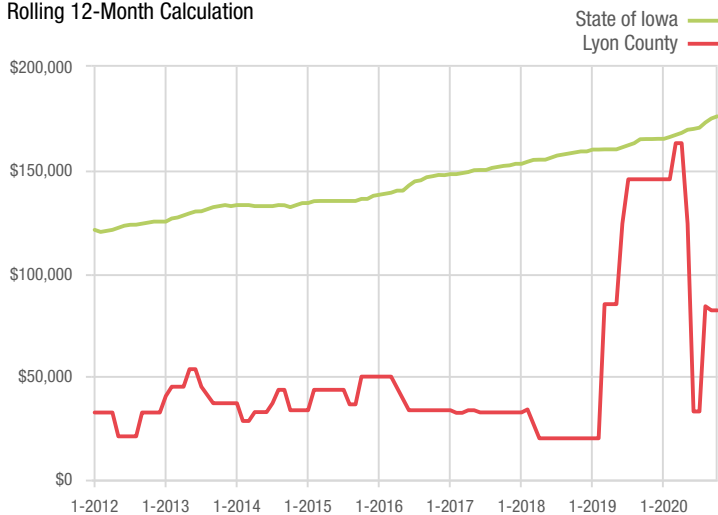
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	2	3	+ 50.0%	14	20	+ 42.9%
Pending Sales	0	3	—	4	18	+ 350.0%
Closed Sales	0	0	0.0%	4	13	+ 225.0%
Days on Market Until Sale	—	—	—	98	112	+ 14.3%
Median Sales Price*	—	—	—	\$145,500	\$82,000	- 43.6%
Average Sales Price*	—	—	—	\$142,153	\$81,722	- 42.5%
Percent of List Price Received*	—	—	—	95.8%	86.3%	- 9.9%
Inventory of Homes for Sale	4	6	+ 50.0%	—	—	—
Months Supply of Inventory	3.0	2.0	- 33.3%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

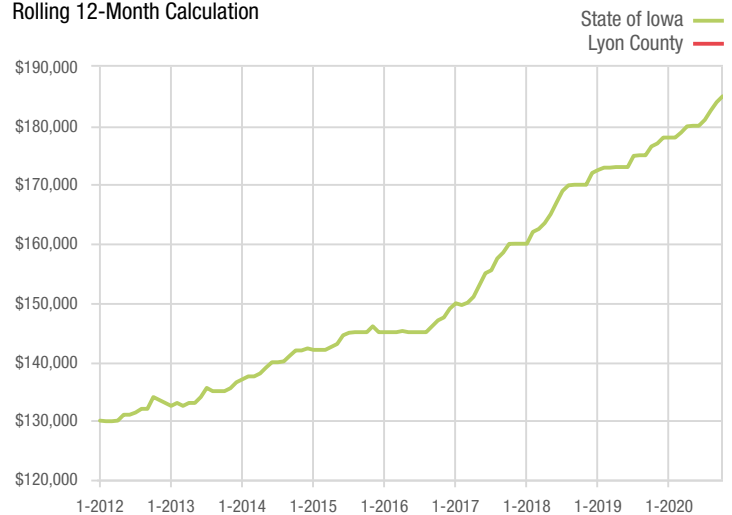
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.