

# Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Mills County

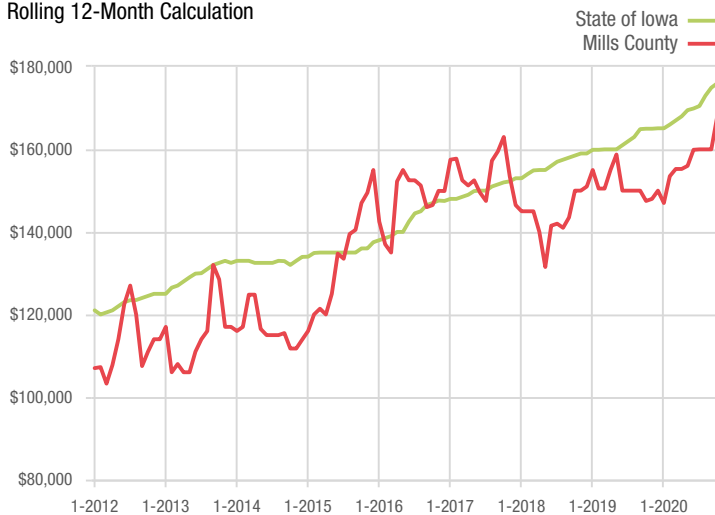
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	18	9	- 50.0%	142	139	- 2.1%
Pending Sales	14	7	- 50.0%	104	119	+ 14.4%
Closed Sales	13	12	- 7.7%	100	114	+ 14.0%
Days on Market Until Sale	10	27	+ 170.0%	27	27	0.0%
Median Sales Price*	\$129,500	<b>\$209,000</b>	+ 61.4%	\$148,000	<b>\$169,000</b>	+ 14.2%
Average Sales Price*	\$153,885	<b>\$248,459</b>	+ 61.5%	\$180,523	<b>\$200,717</b>	+ 11.2%
Percent of List Price Received*	100.4%	<b>101.3%</b>	+ 0.9%	98.6%	<b>98.8%</b>	+ 0.2%
Inventory of Homes for Sale	32	14	- 56.3%	—	—	—
Months Supply of Inventory	3.3	1.3	- 60.6%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	2	13	+ 550.0%
Pending Sales	0	0	0.0%	1	2	+ 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	61	21	- 65.6%
Median Sales Price*	—	—	—	\$180,525	<b>\$205,000</b>	+ 13.6%
Average Sales Price*	—	—	—	\$180,525	<b>\$205,000</b>	+ 13.6%
Percent of List Price Received*	—	—	—	97.6%	<b>96.1%</b>	- 1.5%
Inventory of Homes for Sale	0	10	—	—	—	—
Months Supply of Inventory	—	10.0	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

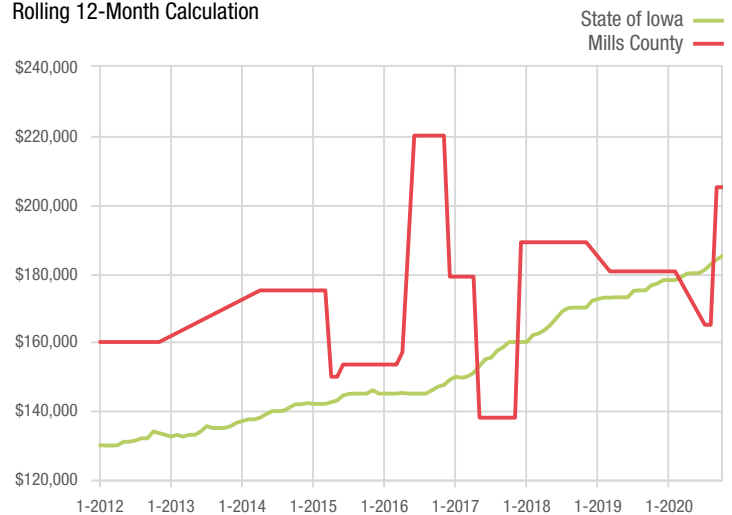
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.