## **Local Market Update – October 2020**A Research Tool Provided by Iowa Association of REALTORS®



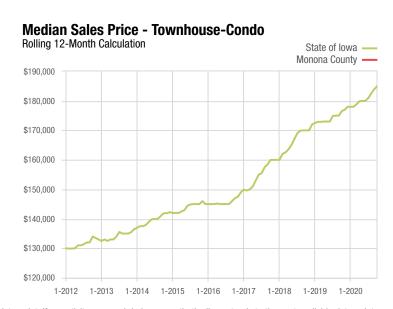
## **Monona County**

Single-Family Detached	October			Year to Date			
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change	
New Listings	5	3	- 40.0%	50	62	+ 24.0%	
Pending Sales	7	5	- 28.6%	48	51	+ 6.3%	
Closed Sales	4	8	+ 100.0%	40	45	+ 12.5%	
Days on Market Until Sale	115	74	- 35.7%	54	55	+ 1.9%	
Median Sales Price*	\$104,500	\$152,250	+ 45.7%	\$109,650	\$129,500	+ 18.1%	
Average Sales Price*	\$120,750	\$177,538	+ 47.0%	\$124,816	\$159,132	+ 27.5%	
Percent of List Price Received*	96.8%	93.0%	- 3.9%	96.7%	97.7%	+ 1.0%	
Inventory of Homes for Sale	8	13	+ 62.5%				
Months Supply of Inventory	1.8	2.8	+ 55.6%				

Townhouse-Condo		October			Year to Date			
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_		_		_	_		
Median Sales Price*			_					
Average Sales Price*			_		_	_		
Percent of List Price Received*			_					
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory			_					

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached** Rolling 12-Month Calculation State of Iowa -Monona County -\$200,000 \$150,000 \$100,000 \$50.000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.