

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

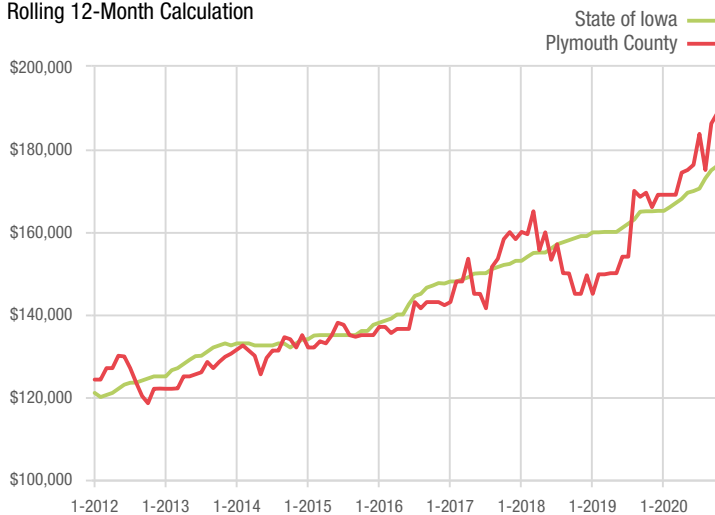
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
Key Metrics						
New Listings	16	26	+ 62.5%	227	215	- 5.3%
Pending Sales	20	15	- 25.0%	186	194	+ 4.3%
Closed Sales	25	25	0.0%	182	171	- 6.0%
Days on Market Until Sale	41	45	+ 9.8%	67	55	- 17.9%
Median Sales Price*	\$152,000	\$190,500	+ 25.3%	\$168,500	\$192,000	+ 13.9%
Average Sales Price*	\$152,480	\$224,127	+ 47.0%	\$190,380	\$219,769	+ 15.4%
Percent of List Price Received*	97.6%	98.5%	+ 0.9%	96.4%	98.0%	+ 1.7%
Inventory of Homes for Sale	56	45	- 19.6%	—	—	—
Months Supply of Inventory	3.1	2.5	- 19.4%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	6	11	+ 83.3%
Pending Sales	0	2	—	8	11	+ 37.5%
Closed Sales	0	2	—	7	9	+ 28.6%
Days on Market Until Sale	—	158	—	129	192	+ 48.8%
Median Sales Price*	—	\$305,000	—	\$198,000	\$216,000	+ 9.1%
Average Sales Price*	—	\$305,000	—	\$184,357	\$215,544	+ 16.9%
Percent of List Price Received*	—	98.7%	—	95.4%	98.5%	+ 3.2%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	2.5	1.4	- 44.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

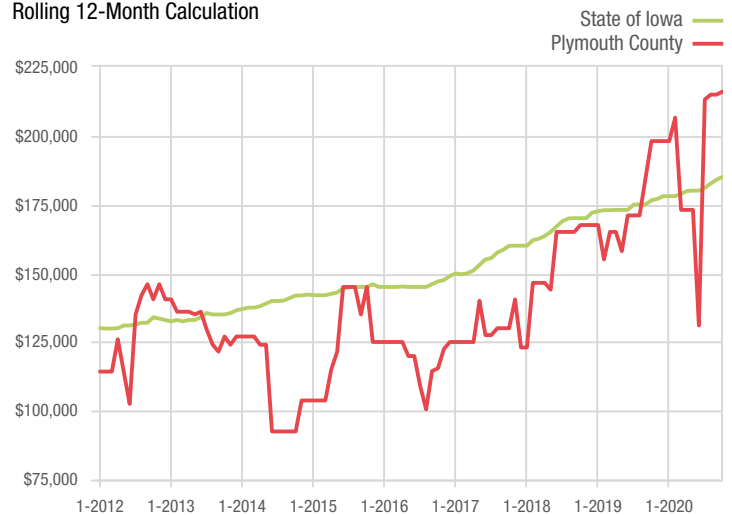
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.