

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

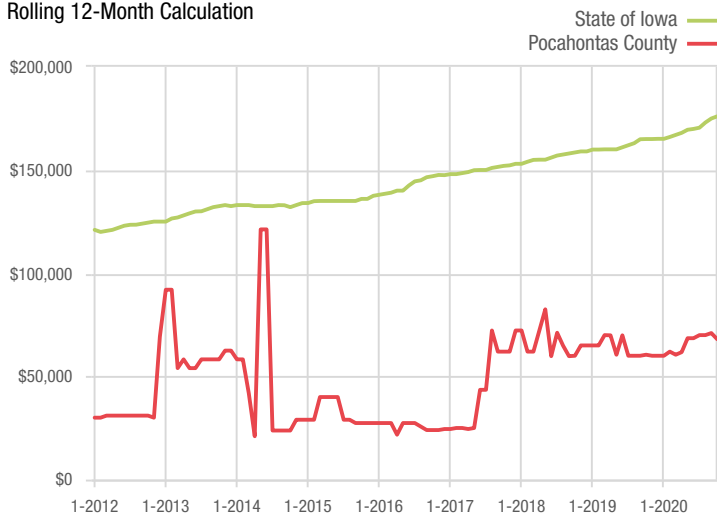
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	6	9	+ 50.0%	43	55	+ 27.9%
Pending Sales	2	2	0.0%	35	45	+ 28.6%
Closed Sales	8	2	- 75.0%	35	43	+ 22.9%
Days on Market Until Sale	163	8	- 95.1%	138	83	- 39.9%
Median Sales Price*	\$87,750	\$40,500	- 53.8%	\$60,250	\$70,000	+ 16.2%
Average Sales Price*	\$115,313	\$40,500	- 64.9%	\$66,785	\$80,221	+ 20.1%
Percent of List Price Received*	92.2%	87.0%	- 5.6%	94.5%	93.7%	- 0.8%
Inventory of Homes for Sale	22	15	- 31.8%	—	—	—
Months Supply of Inventory	6.4	3.5	- 45.3%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	1	0	- 100.0%	2	0	- 100.0%
Pending Sales	2	0	- 100.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

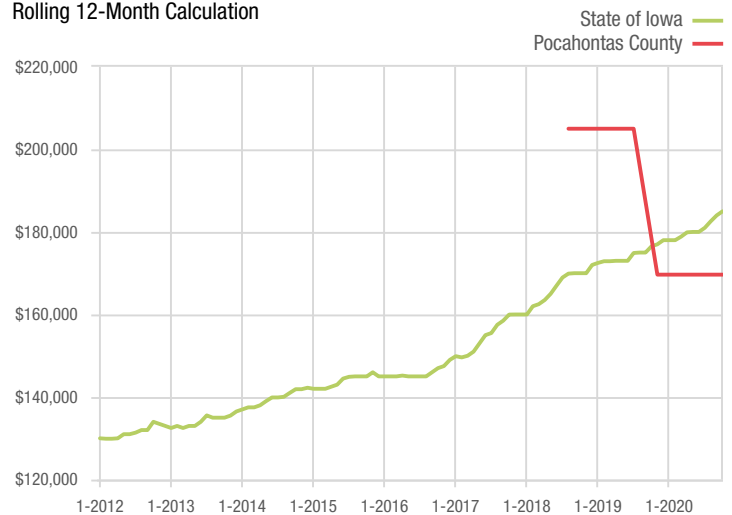
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.