Local Market Update – October 2020A Research Tool Provided by Iowa Association of REALTORS®



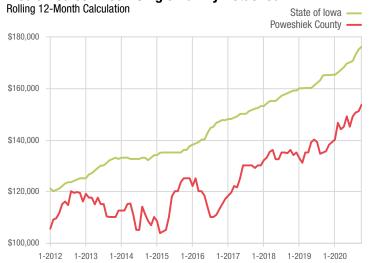
Poweshiek County

Single-Family Detached		October			Year to Date	
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	41	17	- 58.5%	337	312	- 7.4%
Pending Sales	18	26	+ 44.4%	241	272	+ 12.9%
Closed Sales	23	33	+ 43.5%	238	251	+ 5.5%
Days on Market Until Sale	103	78	- 24.3%	132	102	- 22.7%
Median Sales Price*	\$154,000	\$212,000	+ 37.7%	\$135,000	\$153,550	+ 13.7%
Average Sales Price*	\$233,076	\$245,177	+ 5.2%	\$162,844	\$191,596	+ 17.7%
Percent of List Price Received*	92.2%	96.4%	+ 4.6%	93.7%	95.0%	+ 1.4%
Inventory of Homes for Sale	154	83	- 46.1%		_	_
Months Supply of Inventory	6.5	3.2	- 50.8%			

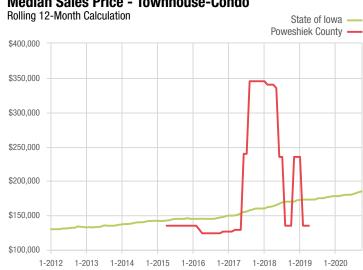
Townhouse-Condo		October			Year to Date	
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	0	1	
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_	_	_		_	_
Median Sales Price*			_			
Average Sales Price*	_		_		_	_
Percent of List Price Received*			_			
Inventory of Homes for Sale	0	0	0.0%		_	
Months Supply of Inventory	_	_	_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.