

# Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Winnebago County

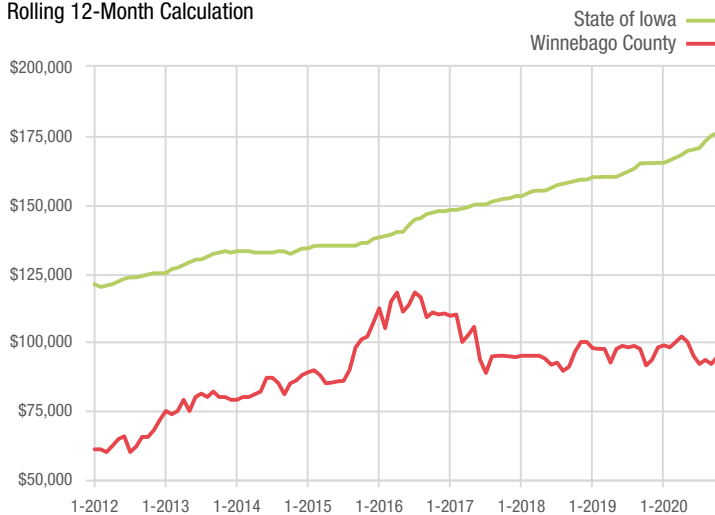
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	18	10	- 44.4%	120	102	- 15.0%
Pending Sales	11	9	- 18.2%	99	108	+ 9.1%
Closed Sales	12	15	+ 25.0%	94	101	+ 7.4%
Days on Market Until Sale	105	92	- 12.4%	137	117	- 14.6%
Median Sales Price*	\$105,000	<b>\$126,000</b>	+ 20.0%	\$91,750	<b>\$89,000</b>	- 3.0%
Average Sales Price*	\$110,333	<b>\$111,781</b>	+ 1.3%	\$98,791	<b>\$99,590</b>	+ 0.8%
Percent of List Price Received*	96.1%	<b>97.2%</b>	+ 1.1%	94.1%	<b>94.5%</b>	+ 0.4%
Inventory of Homes for Sale	61	18	- 70.5%	—	—	—
Months Supply of Inventory	7.0	1.7	- 75.7%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	319	74	- 76.8%
Median Sales Price*	—	—	—	\$117,000	<b>\$97,250</b>	- 16.9%
Average Sales Price*	—	—	—	\$117,000	<b>\$97,250</b>	- 16.9%
Percent of List Price Received*	—	—	—	97.1%	<b>97.6%</b>	+ 0.5%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

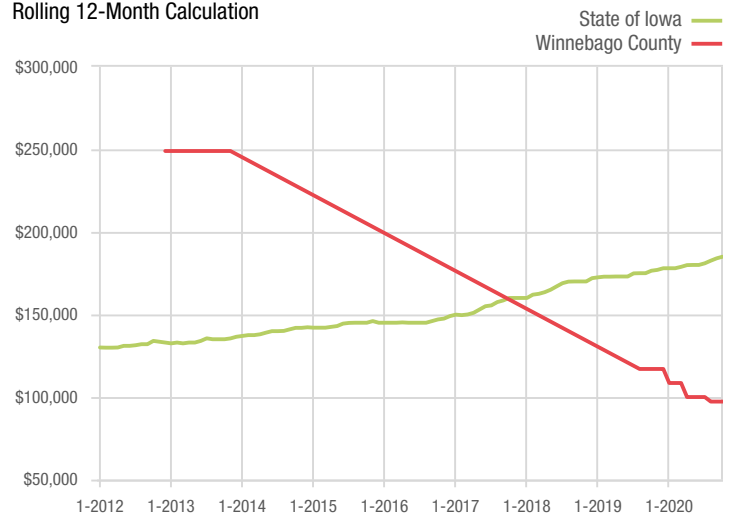
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.