

# Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Winneshiek County

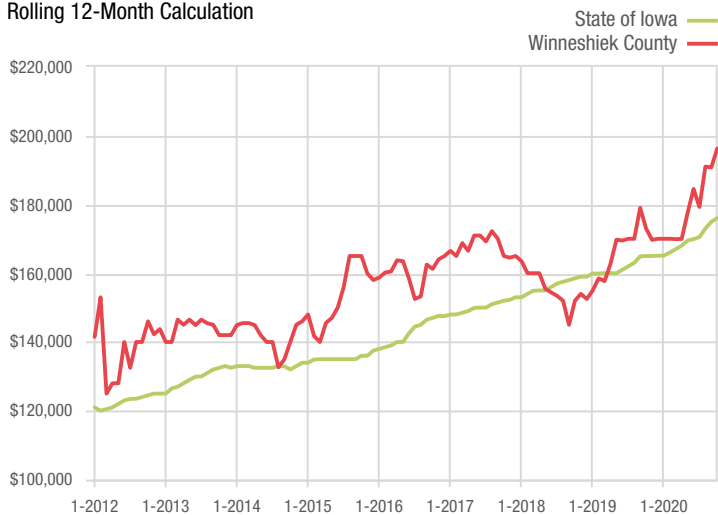
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	20	12	- 40.0%	187	185	- 1.1%
Pending Sales	14	12	- 14.3%	152	165	+ 8.6%
Closed Sales	19	27	+ 42.1%	148	163	+ 10.1%
Days on Market Until Sale	44	23	- 47.7%	61	53	- 13.1%
Median Sales Price*	\$139,000	\$199,000	+ 43.2%	\$170,000	\$200,000	+ 17.6%
Average Sales Price*	\$153,384	\$238,548	+ 55.5%	\$193,038	\$229,593	+ 18.9%
Percent of List Price Received*	95.1%	96.4%	+ 1.4%	96.0%	96.5%	+ 0.5%
Inventory of Homes for Sale	46	33	- 28.3%	—	—	—
Months Supply of Inventory	3.2	2.1	- 34.4%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	1	1	0.0%	25	18	- 28.0%
Pending Sales	0	1	—	16	16	0.0%
Closed Sales	2	2	0.0%	16	15	- 6.3%
Days on Market Until Sale	43	3	- 93.0%	59	113	+ 91.5%
Median Sales Price*	\$176,750	\$237,000	+ 34.1%	\$216,500	\$250,000	+ 15.5%
Average Sales Price*	\$176,750	\$237,000	+ 34.1%	\$207,388	\$256,467	+ 23.7%
Percent of List Price Received*	97.6%	100.8%	+ 3.3%	95.7%	98.9%	+ 3.3%
Inventory of Homes for Sale	5	12	+ 140.0%	—	—	—
Months Supply of Inventory	2.5	5.4	+ 116.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

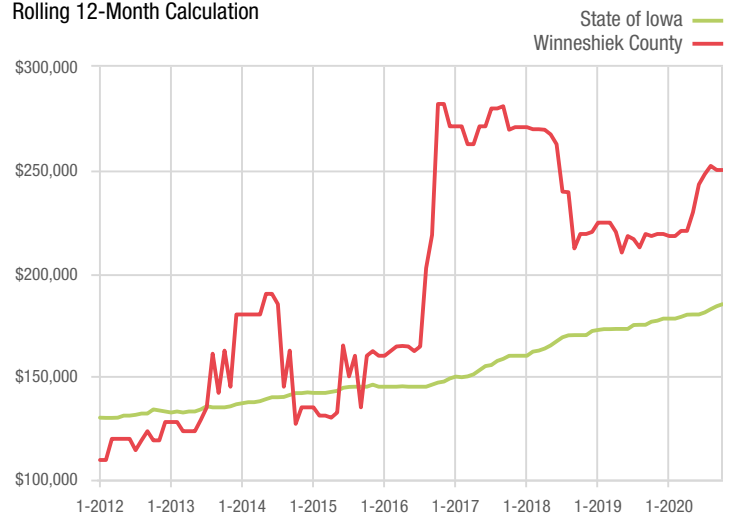
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.