

Local Market Update – January 2021

A Research Tool Provided by Iowa Association of REALTORS®



Black Hawk County

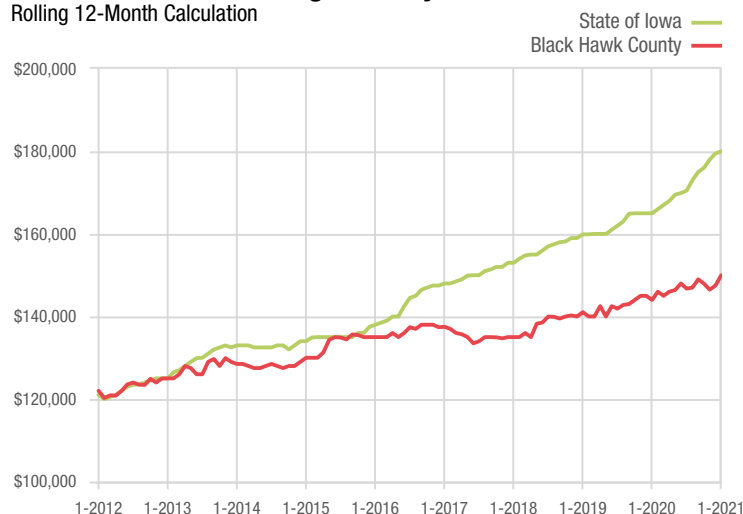
Single-Family Detached	January			Year to Date		
Key Metrics	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
New Listings	132	105	- 20.5%	132	105	- 20.5%
Pending Sales	114	138	+ 21.1%	114	138	+ 21.1%
Closed Sales	69	110	+ 59.4%	69	110	+ 59.4%
Days on Market Until Sale	50	38	- 24.0%	50	38	- 24.0%
Median Sales Price*	\$129,500	\$156,500	+ 20.8%	\$129,500	\$156,500	+ 20.8%
Average Sales Price*	\$131,317	\$184,055	+ 40.2%	\$131,317	\$184,055	+ 40.2%
Percent of List Price Received*	95.4%	97.0%	+ 1.7%	95.4%	97.0%	+ 1.7%
Inventory of Homes for Sale	338	192	- 43.2%	—	—	—
Months Supply of Inventory	2.5	1.2	- 52.0%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
New Listings	14	15	+ 7.1%	14	15	+ 7.1%
Pending Sales	18	12	- 33.3%	18	12	- 33.3%
Closed Sales	10	13	+ 30.0%	10	13	+ 30.0%
Days on Market Until Sale	42	40	- 4.8%	42	40	- 4.8%
Median Sales Price*	\$121,750	\$126,000	+ 3.5%	\$121,750	\$126,000	+ 3.5%
Average Sales Price*	\$158,730	\$153,292	- 3.4%	\$158,730	\$153,292	- 3.4%
Percent of List Price Received*	97.0%	95.6%	- 1.4%	97.0%	95.6%	- 1.4%
Inventory of Homes for Sale	29	16	- 44.8%	—	—	—
Months Supply of Inventory	1.8	1.0	- 44.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

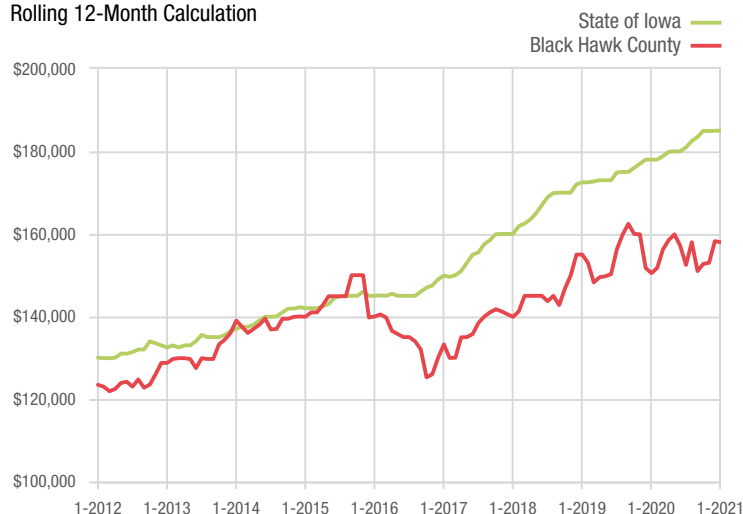
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.