

Local Market Update – February 2021

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

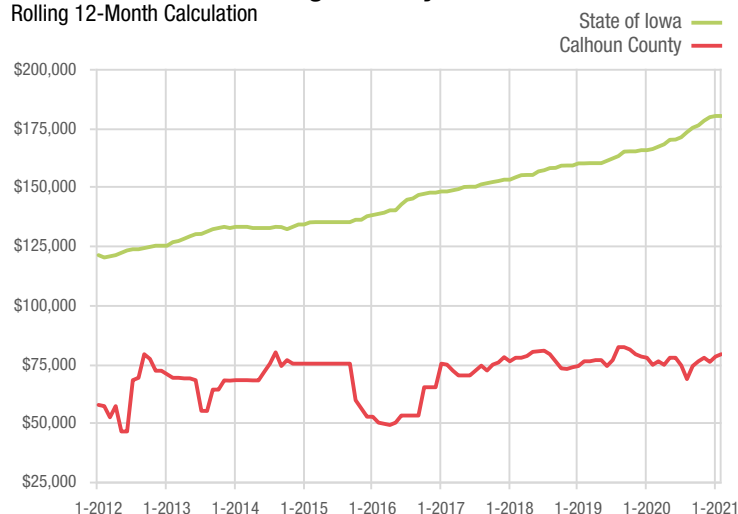
Single-Family Detached	February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
New Listings	7	5	- 28.6%	11	7	- 36.4%
Pending Sales	4	1	- 75.0%	8	6	- 25.0%
Closed Sales	3	6	+ 100.0%	7	12	+ 71.4%
Days on Market Until Sale	258	119	- 53.9%	163	94	- 42.3%
Median Sales Price*	\$58,500	\$88,450	+ 51.2%	\$66,000	\$79,000	+ 19.7%
Average Sales Price*	\$54,500	\$115,817	+ 112.5%	\$67,071	\$90,825	+ 35.4%
Percent of List Price Received*	94.9%	94.1%	- 0.8%	92.5%	94.1%	+ 1.7%
Inventory of Homes for Sale	38	18	- 52.6%	—	—	—
Months Supply of Inventory	5.4	3.0	- 44.4%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

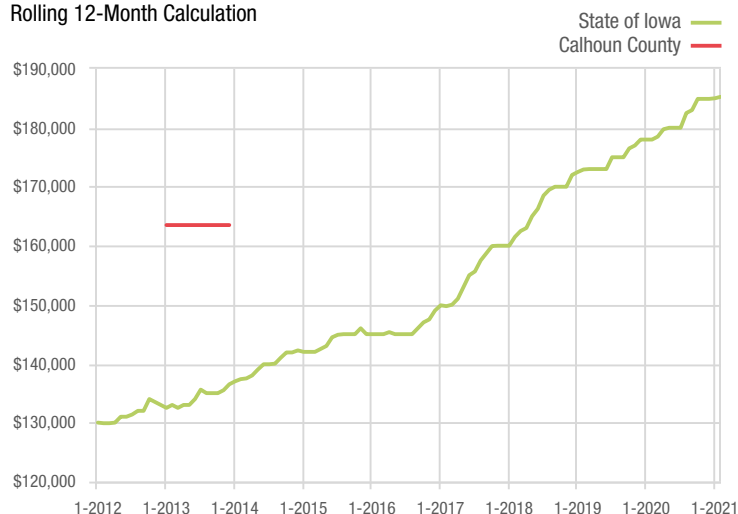
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.