Local Market Update – February 2021A Research Tool Provided by Iowa Association of REALTORS®



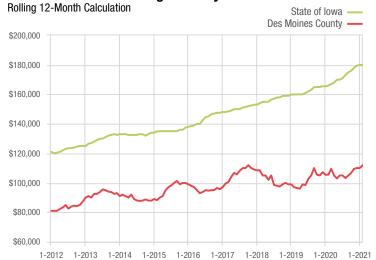
Des Moines County

Single-Family Detached	February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	67	38	- 43.3%	121	77	- 36.4%	
Pending Sales	36	42	+ 16.7%	79	79	0.0%	
Closed Sales	29	32	+ 10.3%	56	65	+ 16.1%	
Days on Market Until Sale	93	86	- 7.5%	97	93	- 4.1%	
Median Sales Price*	\$84,570	\$109,000	+ 28.9%	\$84,570	\$108,000	+ 27.7%	
Average Sales Price*	\$95,352	\$146,573	+ 53.7%	\$105,827	\$138,090	+ 30.5%	
Percent of List Price Received*	91.4%	94.9%	+ 3.8%	93.0%	95.3%	+ 2.5%	
Inventory of Homes for Sale	266	141	- 47.0%		_		
Months Supply of Inventory	6.2	3.0	- 51.6%				

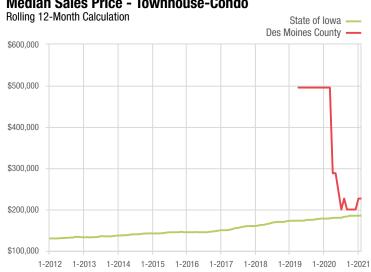
Townhouse-Condo	February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	0	3	_	2	3	+ 50.0%	
Pending Sales	1	2	+ 100.0%	1	3	+ 200.0%	
Closed Sales	0	0	0.0%	0	1		
Days on Market Until Sale			_		267	_	
Median Sales Price*			_		\$331,500		
Average Sales Price*	_		_		\$331,500	_	
Percent of List Price Received*			_		99.1%		
Inventory of Homes for Sale	4	6	+ 50.0%		_	_	
Months Supply of Inventory	4.0	5.3	+ 32.5%		_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.