

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

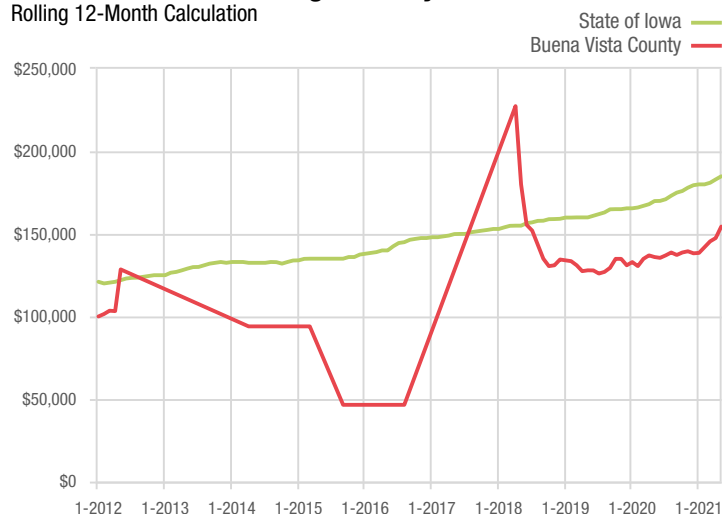
Single-Family Detached	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	12	9	- 25.0%	69	61	- 11.6%
Pending Sales	10	10	0.0%	60	70	+ 16.7%
Closed Sales	11	10	- 9.1%	50	62	+ 24.0%
Days on Market Until Sale	25	31	+ 24.0%	60	47	- 21.7%
Median Sales Price*	\$130,000	\$192,000	+ 47.7%	\$130,000	\$164,500	+ 26.5%
Average Sales Price*	\$136,027	\$207,350	+ 52.4%	\$130,567	\$165,844	+ 27.0%
Percent of List Price Received*	101.2%	99.8%	- 1.4%	99.6%	98.3%	- 1.3%
Inventory of Homes for Sale	28	7	- 75.0%	—	—	—
Months Supply of Inventory	1.9	0.5	- 73.7%	—	—	—

Townhouse-Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	1	11	+ 1,000.0%	1	19	+ 1,800.0%
Pending Sales	0	3	—	0	10	—
Closed Sales	0	2	—	0	5	—
Days on Market Until Sale	—	8	—	—	5	—
Median Sales Price*	—	\$83,750	—	—	\$109,000	—
Average Sales Price*	—	\$83,750	—	—	\$127,280	—
Percent of List Price Received*	—	100.0%	—	—	98.5%	—
Inventory of Homes for Sale	1	8	+ 700.0%	—	—	—
Months Supply of Inventory	0.6	3.3	+ 450.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

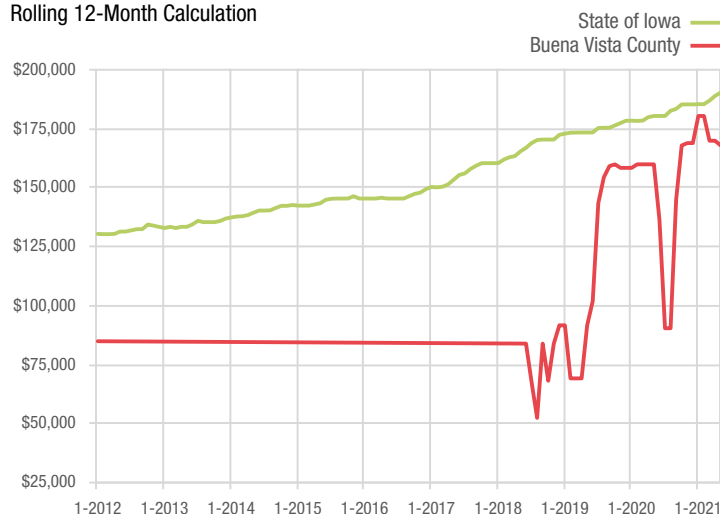
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.