

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

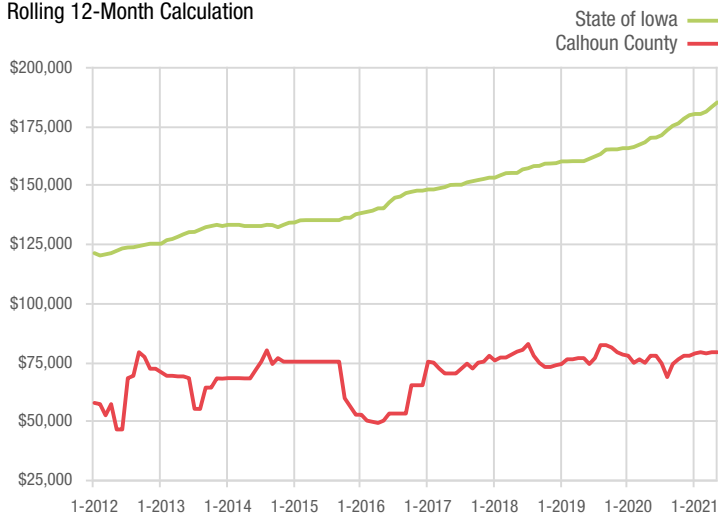
Single-Family Detached	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	10	10	0.0%	32	34	+ 6.3%
Pending Sales	11	1	- 90.9%	27	31	+ 14.8%
Closed Sales	5	10	+ 100.0%	20	29	+ 45.0%
Days on Market Until Sale	250	111	- 55.6%	171	103	- 39.8%
Median Sales Price*	\$135,000	\$86,000	- 36.3%	\$78,000	\$80,000	+ 2.6%
Average Sales Price*	\$194,000	\$94,850	- 51.1%	\$115,174	\$91,945	- 20.2%
Percent of List Price Received*	95.2%	93.8%	- 1.5%	92.6%	94.0%	+ 1.5%
Inventory of Homes for Sale	35	20	- 42.9%	—	—	—
Months Supply of Inventory	5.3	3.0	- 43.4%	—	—	—

Townhouse-Condo	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

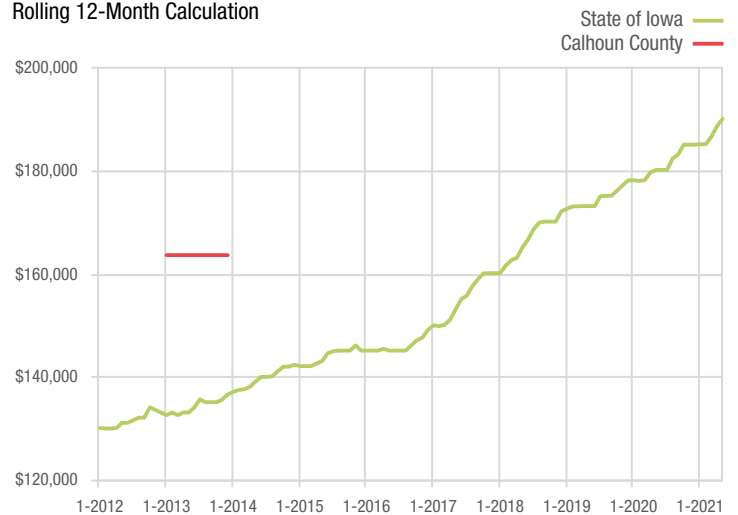
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.