Local Market Update – May 2021A Research Tool Provided by Iowa Association of REALTORS®



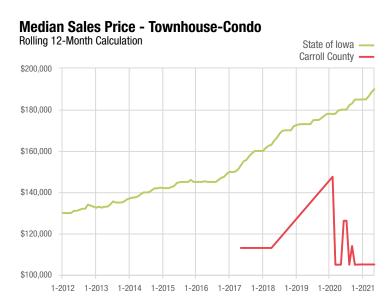
Carroll County

Single-Family Detached	May			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	27	21	- 22.2%	125	113	- 9.6%	
Pending Sales	22	16	- 27.3%	98	97	- 1.0%	
Closed Sales	19	20	+ 5.3%	76	82	+ 7.9%	
Days on Market Until Sale	83	54	- 34.9%	119	77	- 35.3%	
Median Sales Price*	\$122,000	\$125,450	+ 2.8%	\$119,000	\$112,750	- 5.3%	
Average Sales Price*	\$115,068	\$172,290	+ 49.7%	\$130,399	\$138,269	+ 6.0%	
Percent of List Price Received*	93.7%	94.2%	+ 0.5%	91.5%	93.3%	+ 2.0%	
Inventory of Homes for Sale	107	50	- 53.3%		_		
Months Supply of Inventory	5.0	2.1	- 58.0%				

Townhouse-Condo		May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	1	1	0.0%	5	1	- 80.0%	
Pending Sales	1	0	- 100.0%	4	0	- 100.0%	
Closed Sales	0	0	0.0%	3	1	- 66.7%	
Days on Market Until Sale	_		_	40	2	- 95.0%	
Median Sales Price*			_	\$104,900	\$105,000	+ 0.1%	
Average Sales Price*	_		_	\$119,100	\$105,000	- 11.8%	
Percent of List Price Received*			_	97.4%	96.3%	- 1.1%	
Inventory of Homes for Sale	3	1	- 66.7%		_		
Months Supply of Inventory	2.3	0.6	- 73.9%				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Carroll County \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.