

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

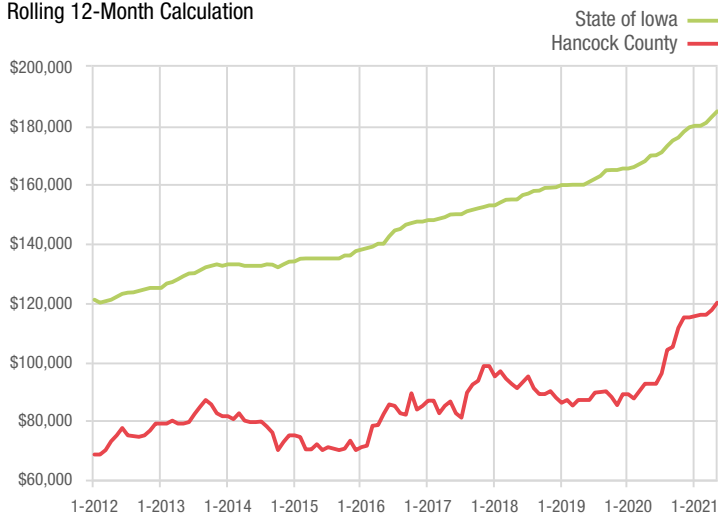
Single-Family Detached	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	18	21	+ 16.7%	86	79	- 8.1%
Pending Sales	10	13	+ 30.0%	53	62	+ 17.0%
Closed Sales	7	16	+ 128.6%	49	56	+ 14.3%
Days on Market Until Sale	116	72	- 37.9%	136	104	- 23.5%
Median Sales Price*	\$91,000	\$147,500	+ 62.1%	\$85,600	\$127,000	+ 48.4%
Average Sales Price*	\$93,071	\$163,938	+ 76.1%	\$105,354	\$148,112	+ 40.6%
Percent of List Price Received*	95.1%	96.5%	+ 1.5%	93.9%	94.0%	+ 0.1%
Inventory of Homes for Sale	92	46	- 50.0%	—	—	—
Months Supply of Inventory	7.3	2.9	- 60.3%	—	—	—

Townhouse-Condo	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

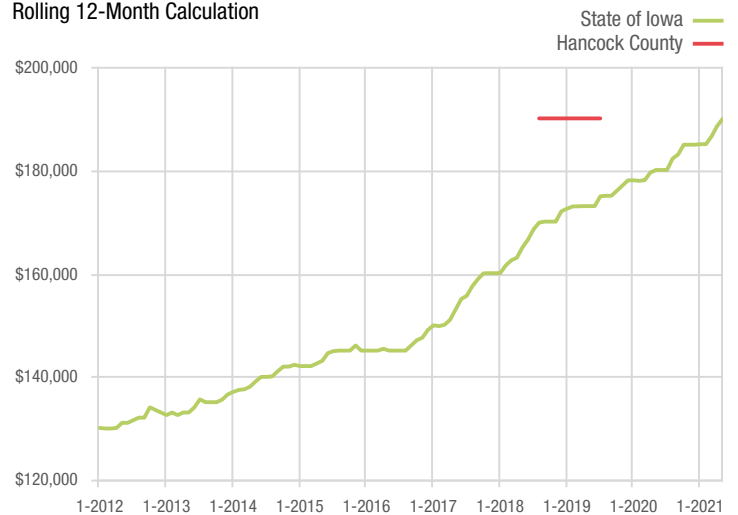
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.