

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

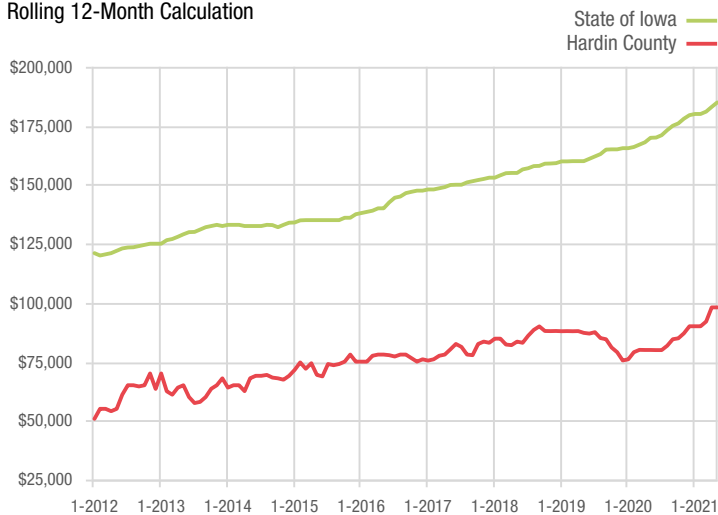
Single-Family Detached	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
Key Metrics						
New Listings	23	24	+ 4.3%	102	99	- 2.9%
Pending Sales	17	20	+ 17.6%	75	113	+ 50.7%
Closed Sales	19	25	+ 31.6%	72	95	+ 31.9%
Days on Market Until Sale	114	81	- 28.9%	128	84	- 34.4%
Median Sales Price*	\$92,000	\$93,000	+ 1.1%	\$84,900	\$94,000	+ 10.7%
Average Sales Price*	\$97,705	\$105,452	+ 7.9%	\$88,770	\$107,444	+ 21.0%
Percent of List Price Received*	90.1%	96.1%	+ 6.7%	91.8%	95.8%	+ 4.4%
Inventory of Homes for Sale	85	30	- 64.7%	—	—	—
Months Supply of Inventory	5.1	1.4	- 72.5%	—	—	—

Townhouse-Condo	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
Key Metrics						
New Listings	0	1	—	2	2	0.0%
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	308	—
Median Sales Price*	—	—	—	—	\$87,500	—
Average Sales Price*	—	—	—	—	\$87,500	—
Percent of List Price Received*	—	—	—	—	100.0%	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

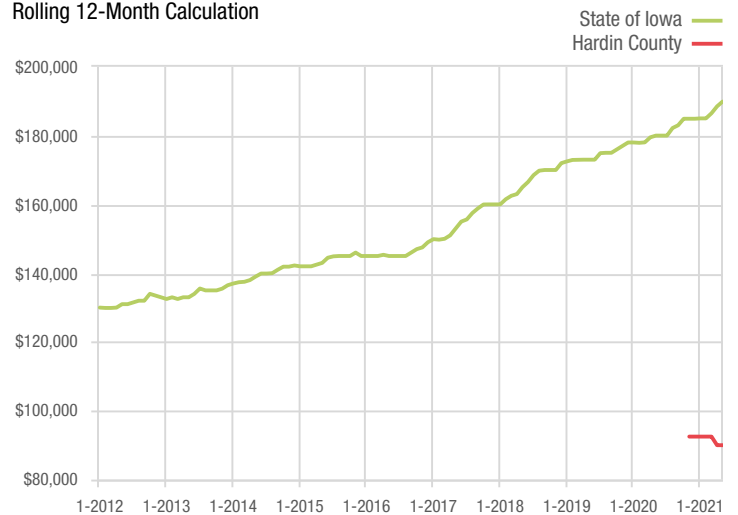
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.