

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

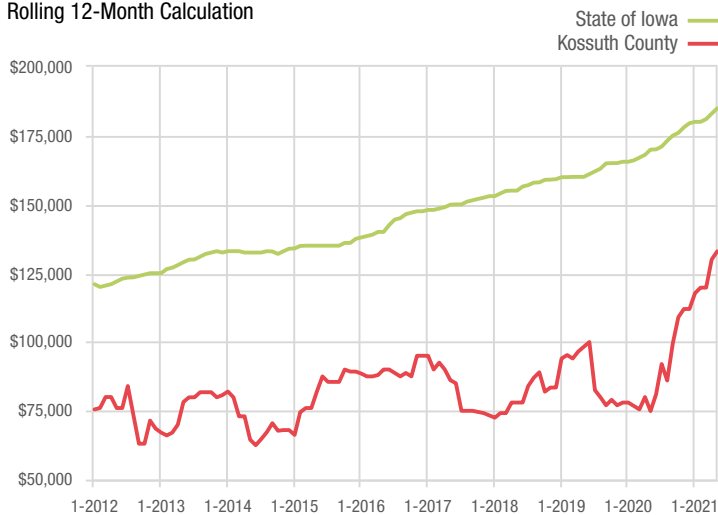
Single-Family Detached	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
Key Metrics						
New Listings	17	14	- 17.6%	87	97	+ 11.5%
Pending Sales	14	13	- 7.1%	33	63	+ 90.9%
Closed Sales	4	13	+ 225.0%	15	44	+ 193.3%
Days on Market Until Sale	269	54	- 79.9%	159	60	- 62.3%
Median Sales Price*	\$60,500	\$150,000	+ 147.9%	\$95,000	\$142,450	+ 49.9%
Average Sales Price*	\$202,125	\$138,838	- 31.3%	\$129,660	\$155,323	+ 19.8%
Percent of List Price Received*	91.1%	93.4%	+ 2.5%	87.2%	93.5%	+ 7.2%
Inventory of Homes for Sale	51	46	- 9.8%	—	—	—
Months Supply of Inventory	9.5	4.8	- 49.5%	—	—	—

Townhouse-Condo	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	108	—	—
Median Sales Price*	—	—	—	\$139,900	—	—
Average Sales Price*	—	—	—	\$139,900	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

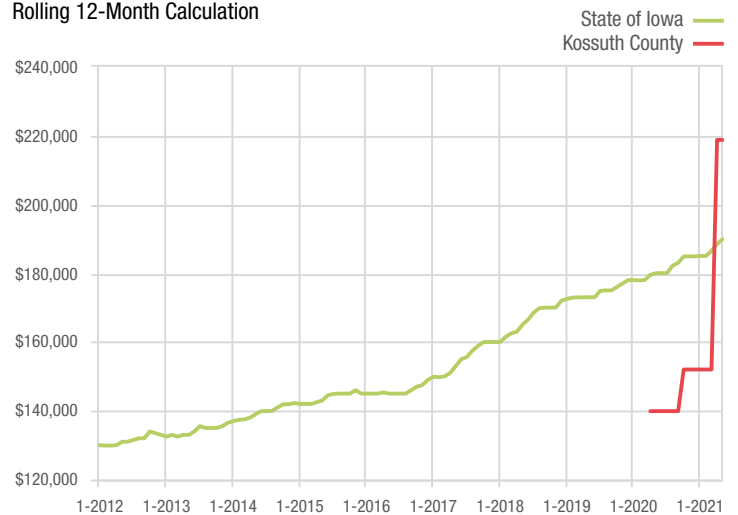
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.