Local Market Update – May 2021A Research Tool Provided by Iowa Association of REALTORS®

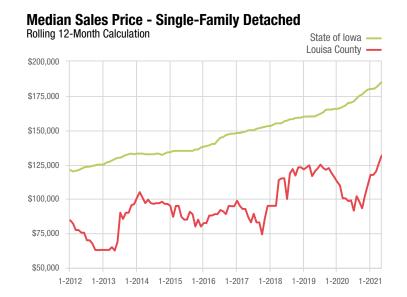


Louisa County

Single-Family Detached		May			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change		
New Listings	11	9	- 18.2%	48	44	- 8.3%		
Pending Sales	8	8	0.0%	39	28	- 28.2%		
Closed Sales	3	4	+ 33.3%	26	22	- 15.4%		
Days on Market Until Sale	119	33	- 72.3%	80	65	- 18.8%		
Median Sales Price*	\$158,500	\$217,500	+ 37.2%	\$84,750	\$150,250	+ 77.3%		
Average Sales Price*	\$117,667	\$222,475	+ 89.1%	\$93,442	\$153,032	+ 63.8%		
Percent of List Price Received*	95.9%	93.5%	- 2.5%	96.7%	95.4%	- 1.3%		
Inventory of Homes for Sale	30	24	- 20.0%		_			
Months Supply of Inventory	4.2	3.7	- 11.9%					

Townhouse-Condo		May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	-		_		_	_	
Median Sales Price*	_		_		_		
Average Sales Price*	-		_		_	_	
Percent of List Price Received*	_		_		_		
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	-		_			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Townhouse-Condo Rolling 12-Month Calculation State of Iowa -Louisa County \$200,000 \$180,000 \$160,000 \$140.000 \$120,000

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$