

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Osceola County

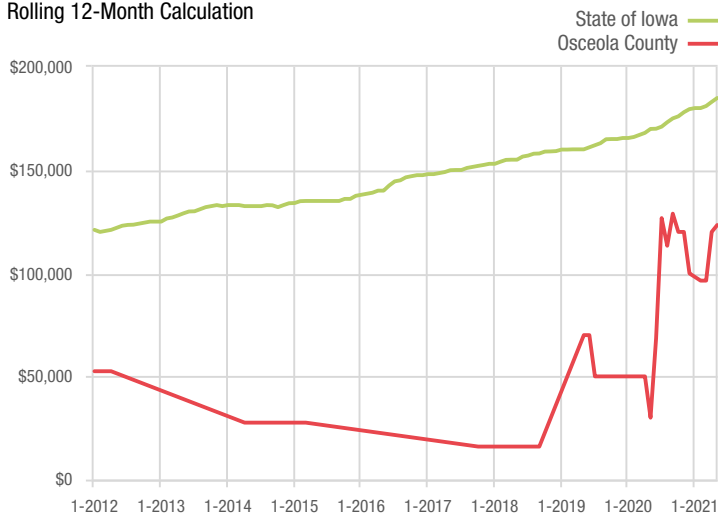
| Single-Family Detached | May | | | Year to Date | | |
|---------------------------------|------|-----------|----------|--------------|-------------|------------|
| | 2020 | 2021 | % Change | Thru 5-2020 | Thru 5-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 10 | 2 | - 80.0% | 10 | 15 | + 50.0% |
| Pending Sales | 1 | 2 | + 100.0% | 1 | 12 | + 1,100.0% |
| Closed Sales | 0 | 3 | — | 0 | 11 | — |
| Days on Market Until Sale | — | 176 | — | — | 94 | — |
| Median Sales Price* | — | \$131,000 | — | — | \$139,500 | — |
| Average Sales Price* | — | \$116,833 | — | — | \$142,891 | — |
| Percent of List Price Received* | — | 92.2% | — | — | 95.1% | — |
| Inventory of Homes for Sale | 11 | 5 | - 54.5% | — | — | — |
| Months Supply of Inventory | 11.0 | 1.3 | - 88.2% | — | — | — |

| Townhouse-Condo | May | | | Year to Date | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|
| | 2020 | 2021 | % Change | Thru 5-2020 | Thru 5-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 1 | — | 0 | 2 | — |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 2 | — | — | — | — |
| Months Supply of Inventory | — | 2.0 | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

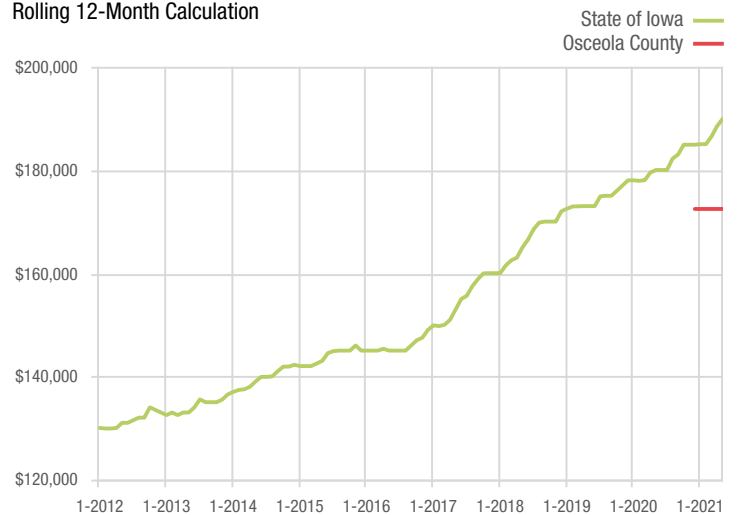
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.