Local Market Update – May 2021A Research Tool Provided by Iowa Association of REALTORS®



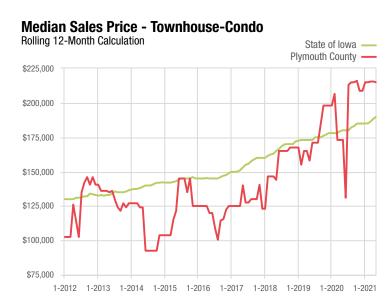
Plymouth County

Single-Family Detached	May			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	23	27	+ 17.4%	84	93	+ 10.7%	
Pending Sales	19	32	+ 68.4%	84	97	+ 15.5%	
Closed Sales	13	21	+ 61.5%	62	82	+ 32.3%	
Days on Market Until Sale	91	40	- 56.0%	69	51	- 26.1%	
Median Sales Price*	\$231,500	\$165,000	- 28.7%	\$175,000	\$182,000	+ 4.0%	
Average Sales Price*	\$249,269	\$198,415	- 20.4%	\$203,142	\$207,131	+ 2.0%	
Percent of List Price Received*	96.5%	98.8%	+ 2.4%	96.9%	97.8%	+ 0.9%	
Inventory of Homes for Sale	39	16	- 59.0%		_		
Months Supply of Inventory	2.1	0.8	- 61.9%				

Townhouse-Condo		May			Year to Date	
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	2	1	- 50.0%	5	5	0.0%
Pending Sales	2	0	- 100.0%	3	7	+ 133.3%
Closed Sales	0	3	_	1	6	+ 500.0%
Days on Market Until Sale	_	21	_	136	55	- 59.6%
Median Sales Price*	_	\$185,000	_	\$72,000	\$229,750	+ 219.1%
Average Sales Price*	_	\$210,333	_	\$72,000	\$235,083	+ 226.5%
Percent of List Price Received*	_	96.6%	_	96.0%	97.9%	+ 2.0%
Inventory of Homes for Sale	6	1	- 83.3%		_	
Months Supply of Inventory	3.4	0.4	- 88.2%		_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Plymouth County \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.