

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

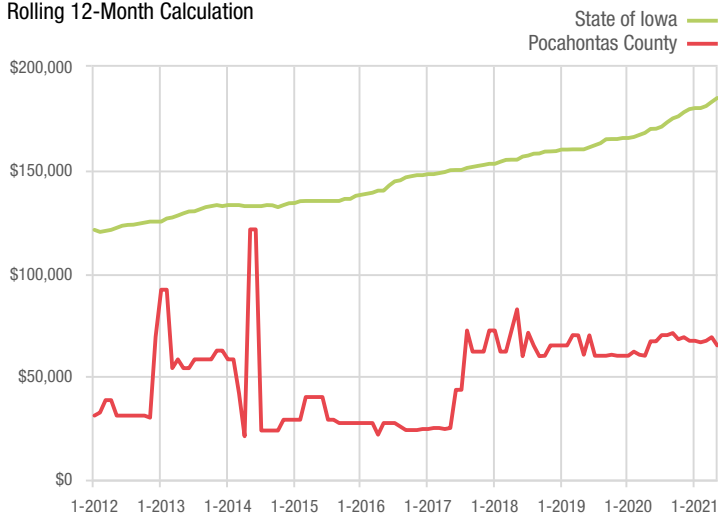
Single-Family Detached	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	7	6	- 14.3%	23	18	- 21.7%
Pending Sales	4	5	+ 25.0%	21	14	- 33.3%
Closed Sales	6	3	- 50.0%	19	12	- 36.8%
Days on Market Until Sale	146	66	- 54.8%	120	78	- 35.0%
Median Sales Price*	\$71,450	\$45,000	- 37.0%	\$71,900	\$84,625	+ 17.7%
Average Sales Price*	\$77,300	\$82,667	+ 6.9%	\$84,397	\$107,321	+ 27.2%
Percent of List Price Received*	98.4%	99.3%	+ 0.9%	92.5%	94.9%	+ 2.6%
Inventory of Homes for Sale	16	7	- 56.3%	—	—	—
Months Supply of Inventory	3.9	1.7	- 56.4%	—	—	—

Townhouse-Condo	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

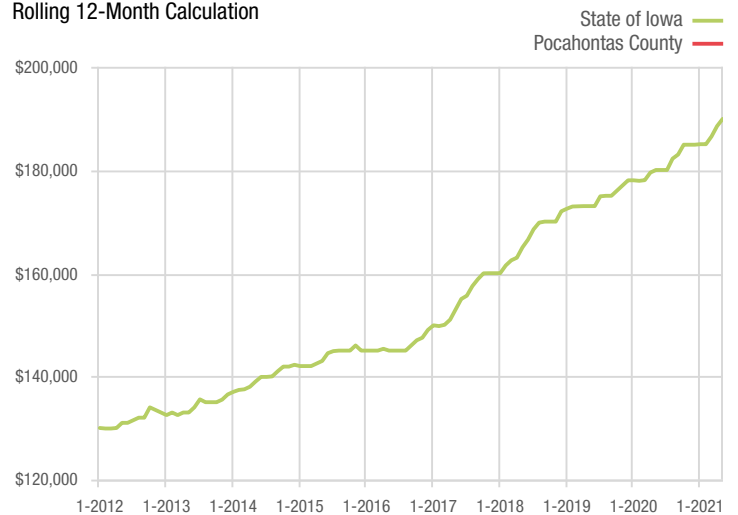
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.