

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

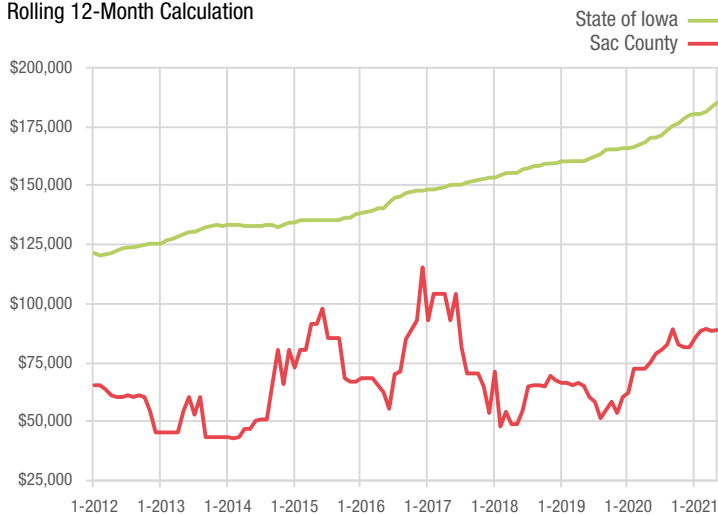
Single-Family Detached	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	2	6	+ 200.0%	17	19	+ 11.8%
Pending Sales	5	4	- 20.0%	17	14	- 17.6%
Closed Sales	6	1	- 83.3%	14	12	- 14.3%
Days on Market Until Sale	150	5	- 96.7%	107	55	- 48.6%
Median Sales Price*	\$116,125	\$95,000	- 18.2%	\$76,500	\$89,450	+ 16.9%
Average Sales Price*	\$144,708	\$95,000	- 34.4%	\$104,554	\$80,950	- 22.6%
Percent of List Price Received*	93.4%	101.4%	+ 8.6%	89.9%	90.3%	+ 0.4%
Inventory of Homes for Sale	9	10	+ 11.1%	—	—	—
Months Supply of Inventory	3.2	2.5	- 21.9%	—	—	—

Townhouse-Condo	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	158	—
Median Sales Price*	—	—	—	—	\$107,000	—
Average Sales Price*	—	—	—	—	\$107,000	—
Percent of List Price Received*	—	—	—	—	93.4%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

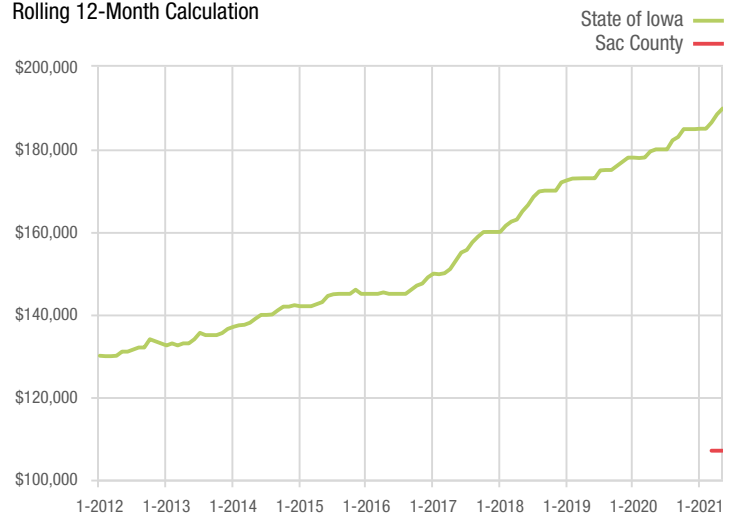
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.