Local Market Update – May 2021 A Research Tool Provided by Iowa Association of REALTORS®

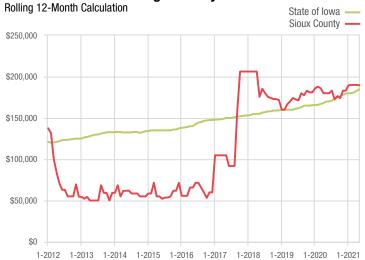


Sioux County

Single-Family Detached		Мау			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change		
New Listings	30	26	- 13.3%	126	106	- 15.9%		
Pending Sales	22	19	- 13.6%	92	111	+ 20.7%		
Closed Sales	25	22	- 12.0%	70	105	+ 50.0%		
Days on Market Until Sale	53	45	- 15.1%	78	57	- 26.9%		
Median Sales Price*	\$213,000	\$189,500	- 11.0%	\$166,500	\$195,000	+ 17.1%		
Average Sales Price*	\$210,696	\$207,892	- 1.3%	\$196,231	\$204,166	+ 4.0%		
Percent of List Price Received*	94.8%	98.3%	+ 3.7%	94.8%	97.2%	+ 2.5%		
Inventory of Homes for Sale	76	27	- 64.5%					
Months Supply of Inventory	3.9	1.1	- 71.8%					

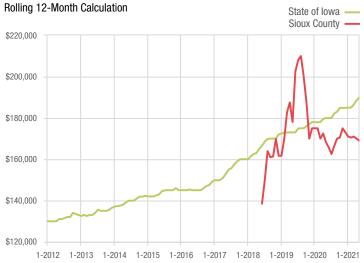
Townhouse-Condo	Мау			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	3	2	- 33.3%	12	9	- 25.0%	
Pending Sales	2	2	0.0%	10	8	- 20.0%	
Closed Sales	2	3	+ 50.0%	7	9	+ 28.6%	
Days on Market Until Sale	20	146	+ 630.0%	61	83	+ 36.1%	
Median Sales Price*	\$165,000	\$120,000	- 27.3%	\$179,500	\$139,000	- 22.6%	
Average Sales Price*	\$165,000	\$132,333	- 19.8%	\$198,357	\$188,889	- 4.8%	
Percent of List Price Received*	95.0%	96.2 %	+ 1.3%	96.5%	96.7%	+ 0.2%	
Inventory of Homes for Sale	6	3	- 50.0%				
Months Supply of Inventory	2.3	2.1	- 8.7%				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.