Local Market Update – May 2021 A Research Tool Provided by Iowa Association of REALTORS®



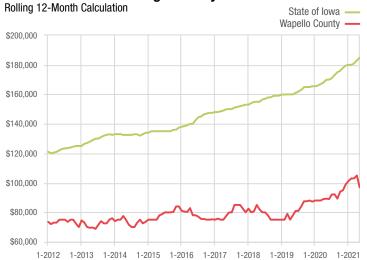
Wapello County

Single-Family Detached	Мау			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	32	38	+ 18.8%	154	156	+ 1.3%	
Pending Sales	40	38	- 5.0%	147	146	- 0.7%	
Closed Sales	28	42	+ 50.0%	115	138	+ 20.0%	
Days on Market Until Sale	69	44	- 36.2%	88	50	- 43.2%	
Median Sales Price*	\$105,000	\$69,500	- 33.8%	\$99,000	\$90,250	- 8.8%	
Average Sales Price*	\$117,384	\$88,399	- 24.7%	\$114,901	\$113,474	- 1.2%	
Percent of List Price Received*	91.9%	96.0%	+ 4.5%	93.0%	94.8%	+ 1.9%	
Inventory of Homes for Sale	94	42	- 55.3%				
Months Supply of Inventory	3.1	1.3	- 58.1%		_		

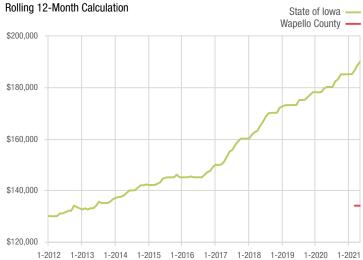
Townhouse-Condo	Мау			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	0	1	—	0	2		
Pending Sales	0	1	—	0	2		
Closed Sales	0	0	0.0%	0	1		
Days on Market Until Sale		_	—		4		
Median Sales Price*			—		\$134,000		
Average Sales Price*		-	—		\$134,000		
Percent of List Price Received*		_	—		100.0%		
Inventory of Homes for Sale	0	0	0.0%				
Months Supply of Inventory		—	_				

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.