Local Market Update – May 2021 A Research Tool Provided by Iowa Association of REALTORS®

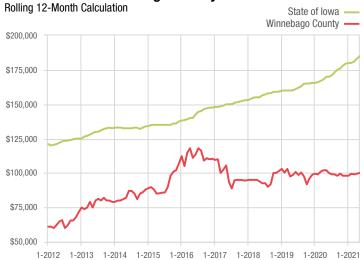


Winnebago County

Single-Family Detached		Мау			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change		
New Listings	14	19	+ 35.7%	45	43	- 4.4%		
Pending Sales	13	10	- 23.1%	43	29	- 32.6%		
Closed Sales	6	1	- 83.3%	32	24	- 25.0%		
Days on Market Until Sale	141	141	0.0%	138	94	- 31.9%		
Median Sales Price*	\$80,050	\$180,000	+ 124.9%	\$90,000	\$100,500	+ 11.7%		
Average Sales Price*	\$94,350	\$180,000	+ 90.8%	\$103,639	\$113,596	+ 9.6%		
Percent of List Price Received*	92.5%	94.7%	+ 2.4%	93.6%	94.2%	+ 0.6%		
Inventory of Homes for Sale	41	27	- 34.1%					
Months Supply of Inventory	4.4	3.2	- 27.3%					

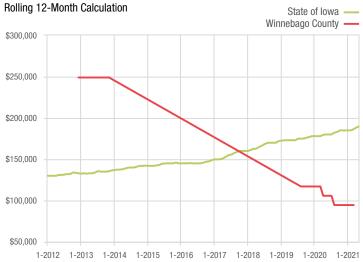
Townhouse-Condo	Мау			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	0	1	—	0	2		
Pending Sales	0	0	0.0%	1	0	- 100.0%	
Closed Sales	0	0	0.0%	1	0	- 100.0%	
Days on Market Until Sale			—	146			
Median Sales Price*			—	\$94,500			
Average Sales Price*			—	\$94,500			
Percent of List Price Received*			—	100.0%			
Inventory of Homes for Sale	0	2	—				
Months Supply of Inventory	_		_		_		

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.