

Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

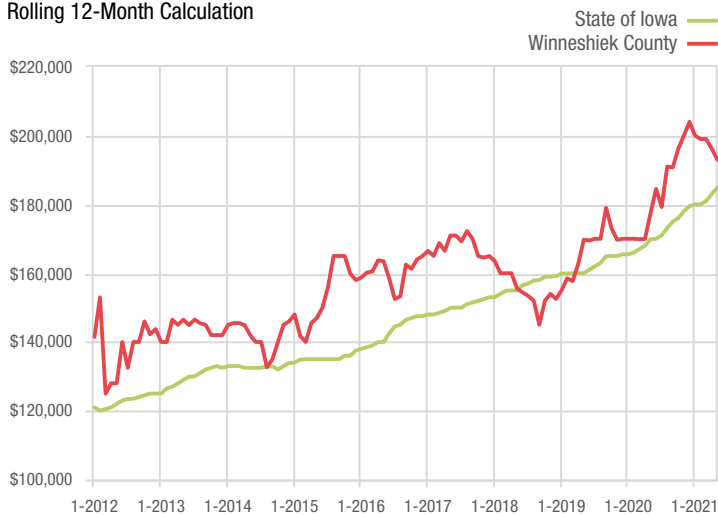
| Single-Family Detached | May | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2020 | 2021 | % Change | Thru 5-2020 | Thru 5-2021 | % Change |
| New Listings | 21 | 17 | - 19.0% | 90 | 99 | + 10.0% |
| Pending Sales | 11 | 18 | + 63.6% | 72 | 91 | + 26.4% |
| Closed Sales | 18 | 23 | + 27.8% | 67 | 63 | - 6.0% |
| Days on Market Until Sale | 26 | 43 | + 65.4% | 53 | 46 | - 13.2% |
| Median Sales Price* | \$218,750 | \$190,000 | - 13.1% | \$209,900 | \$175,000 | - 16.6% |
| Average Sales Price* | \$234,917 | \$222,609 | - 5.2% | \$227,857 | \$214,292 | - 6.0% |
| Percent of List Price Received* | 96.8% | 96.7% | - 0.1% | 96.4% | 96.6% | + 0.2% |
| Inventory of Homes for Sale | 46 | 19 | - 58.7% | — | — | — |
| Months Supply of Inventory | 3.2 | 1.1 | - 65.6% | — | — | — |

| Townhouse-Condo | May | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2020 | 2021 | % Change | Thru 5-2020 | Thru 5-2021 | % Change |
| New Listings | 3 | 0 | - 100.0% | 5 | 5 | 0.0% |
| Pending Sales | 1 | 0 | - 100.0% | 3 | 14 | + 366.7% |
| Closed Sales | 1 | 6 | + 500.0% | 4 | 15 | + 275.0% |
| Days on Market Until Sale | 203 | 201 | - 1.0% | 57 | 211 | + 270.2% |
| Median Sales Price* | \$244,000 | \$262,500 | + 7.6% | \$292,000 | \$250,000 | - 14.4% |
| Average Sales Price* | \$244,000 | \$264,150 | + 8.3% | \$288,250 | \$249,520 | - 13.4% |
| Percent of List Price Received* | 92.1% | 97.6% | + 6.0% | 96.4% | 97.5% | + 1.1% |
| Inventory of Homes for Sale | 13 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | 6.9 | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

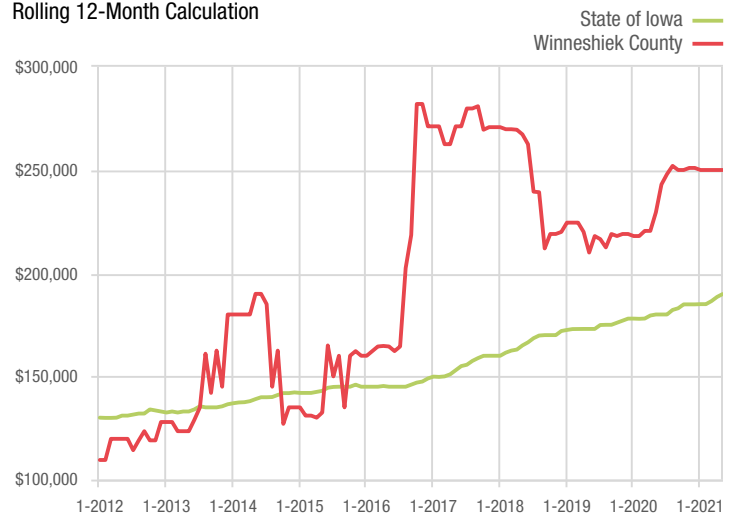
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.