

# Local Market Update – May 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

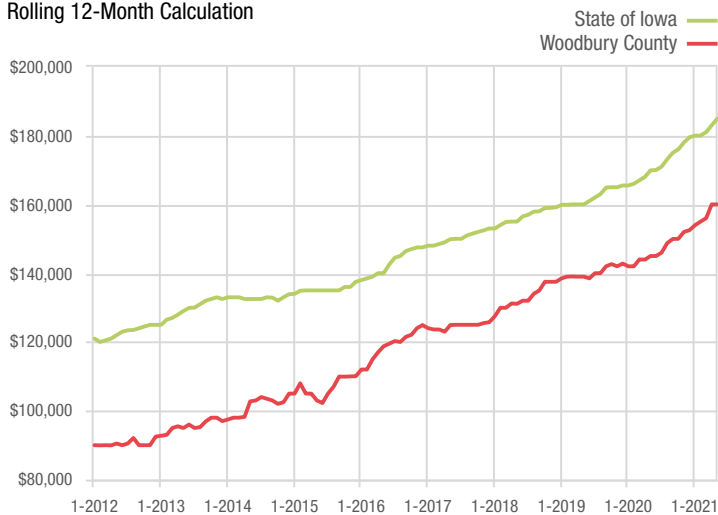
Single-Family Detached	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
<b>Key Metrics</b>						
New Listings	120	<b>128</b>	+ 6.7%	510	<b>504</b>	- 1.2%
Pending Sales	102	<b>118</b>	+ 15.7%	470	<b>480</b>	+ 2.1%
Closed Sales	92	<b>93</b>	+ 1.1%	390	<b>401</b>	+ 2.8%
Days on Market Until Sale	42	<b>13</b>	- 69.0%	52	<b>26</b>	- 50.0%
Median Sales Price*	\$158,502	<b>\$174,900</b>	+ 10.3%	\$140,000	<b>\$164,000</b>	+ 17.1%
Average Sales Price*	\$169,966	<b>\$205,153</b>	+ 20.7%	\$158,234	<b>\$188,454</b>	+ 19.1%
Percent of List Price Received*	97.8%	<b>101.3%</b>	+ 3.6%	96.9%	<b>99.1%</b>	+ 2.3%
Inventory of Homes for Sale	178	<b>72</b>	- 59.6%	—	—	—
Months Supply of Inventory	1.9	<b>0.7</b>	- 63.2%	—	—	—

Townhouse-Condo	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
<b>Key Metrics</b>						
New Listings	20	<b>8</b>	- 60.0%	55	<b>50</b>	- 9.1%
Pending Sales	10	<b>13</b>	+ 30.0%	24	<b>59</b>	+ 145.8%
Closed Sales	1	<b>19</b>	+ 1,800.0%	26	<b>46</b>	+ 76.9%
Days on Market Until Sale	125	<b>65</b>	- 48.0%	78	<b>85</b>	+ 9.0%
Median Sales Price*	\$299,900	<b>\$169,000</b>	- 43.6%	\$265,761	<b>\$214,750</b>	- 19.2%
Average Sales Price*	\$299,900	<b>\$196,945</b>	- 34.3%	\$254,573	<b>\$223,574</b>	- 12.2%
Percent of List Price Received*	111.1%	<b>99.2%</b>	- 10.7%	100.5%	<b>99.6%</b>	- 0.9%
Inventory of Homes for Sale	53	<b>20</b>	- 62.3%	—	—	—
Months Supply of Inventory	8.1	<b>2.1</b>	- 74.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

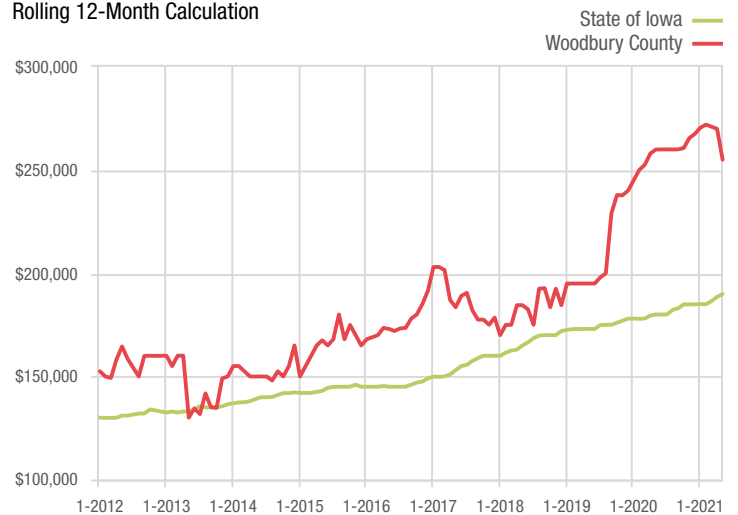
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.