

Black Hawk County

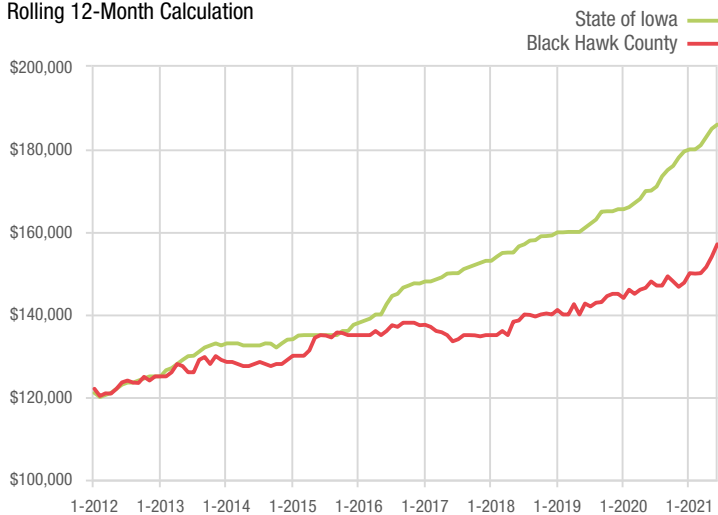
| Single-Family Detached | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 211 | 232 | + 10.0% | 1,093 | 1,040 | - 4.8% |
| Pending Sales | 171 | 200 | + 17.0% | 916 | 1,004 | + 9.6% |
| Closed Sales | 184 | 208 | + 13.0% | 778 | 840 | + 8.0% |
| Days on Market Until Sale | 33 | 18 | - 45.5% | 44 | 33 | - 25.0% |
| Median Sales Price* | \$163,000 | \$193,500 | + 18.7% | \$144,000 | \$163,350 | + 13.4% |
| Average Sales Price* | \$184,460 | \$225,794 | + 22.4% | \$167,912 | \$197,879 | + 17.8% |
| Percent of List Price Received* | 97.2% | 99.7% | + 2.6% | 96.7% | 98.4% | + 1.8% |
| Inventory of Homes for Sale | 326 | 179 | - 45.1% | — | — | — |
| Months Supply of Inventory | 2.4 | 1.1 | - 54.2% | — | — | — |

| Townhouse-Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 24 | 27 | + 12.5% | 120 | 98 | - 18.3% |
| Pending Sales | 27 | 21 | - 22.2% | 111 | 91 | - 18.0% |
| Closed Sales | 15 | 14 | - 6.7% | 91 | 70 | - 23.1% |
| Days on Market Until Sale | 22 | 48 | + 118.2% | 40 | 29 | - 27.5% |
| Median Sales Price* | \$117,500 | \$149,500 | + 27.2% | \$152,500 | \$168,750 | + 10.7% |
| Average Sales Price* | \$141,753 | \$168,250 | + 18.7% | \$160,475 | \$169,374 | + 5.5% |
| Percent of List Price Received* | 98.3% | 100.5% | + 2.2% | 97.7% | 98.3% | + 0.6% |
| Inventory of Homes for Sale | 29 | 12 | - 58.6% | — | — | — |
| Months Supply of Inventory | 1.9 | 0.8 | - 57.9% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

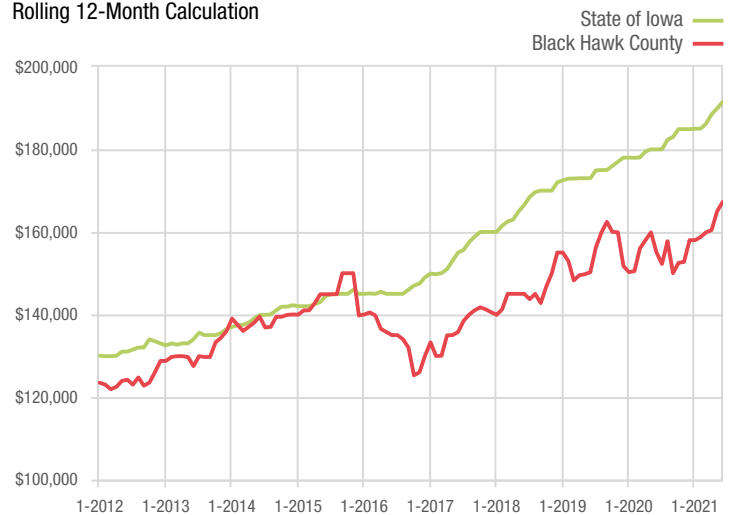
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.