Local Market Update – June 2021 A Research Tool Provided by Iowa Association of REALTORS®

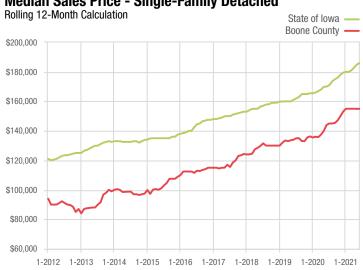


Boone County

Single-Family Detached	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	46	46	0.0%	293	259	- 11.6%	
Pending Sales	57	46	- 19.3%	239	221	- 7.5%	
Closed Sales	53	61	+ 15.1%	202	189	- 6.4%	
Days on Market Until Sale	51	32	- 37.3%	55	32	- 41.8%	
Median Sales Price*	\$168,450	\$170,000	+ 0.9%	\$145,000	\$150,500	+ 3.8%	
Average Sales Price*	\$182,818	\$221,846	+ 21.3%	\$166,323	\$182,973	+ 10.0%	
Percent of List Price Received*	97.7%	97.9%	+ 0.2%	96.6%	97.9%	+ 1.3%	
Inventory of Homes for Sale	105	82	- 21.9%				
Months Supply of Inventory	2.6	2.3	- 11.5%				

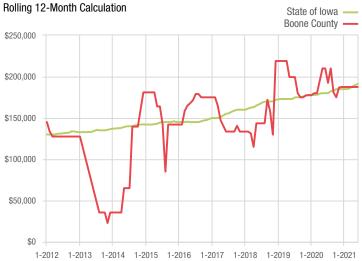
Townhouse-Condo	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	3	0	- 100.0%	15	2	- 86.7%	
Pending Sales	2	0	- 100.0%	6	3	- 50.0%	
Closed Sales	0	0	0.0%	4	4	0.0%	
Days on Market Until Sale			—	125	132	+ 5.6%	
Median Sales Price*			—	\$218,250	\$198,250	- 9.2%	
Average Sales Price*			—	\$215,063	\$208,625	- 3.0%	
Percent of List Price Received*			—	98.4%	97.7%	- 0.7%	
Inventory of Homes for Sale	11	1	- 90.9%				
Months Supply of Inventory	6.8	0.4	- 94.1%				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.