Local Market Update – June 2021A Research Tool Provided by Iowa Association of REALTORS®

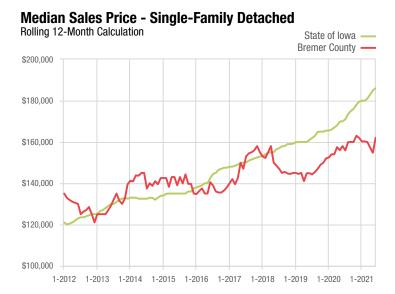


Bremer County

Single-Family Detached		June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change		
New Listings	50	43	- 14.0%	194	197	+ 1.5%		
Pending Sales	41	33	- 19.5%	162	197	+ 21.6%		
Closed Sales	32	45	+ 40.6%	118	157	+ 33.1%		
Days on Market Until Sale	94	22	- 76.6%	82	40	- 51.2%		
Median Sales Price*	\$151,700	\$185,000	+ 22.0%	\$160,000	\$160,000	0.0%		
Average Sales Price*	\$163,663	\$230,041	+ 40.6%	\$179,301	\$188,939	+ 5.4%		
Percent of List Price Received*	97.4%	99.4%	+ 2.1%	96.2%	97.5%	+ 1.4%		
Inventory of Homes for Sale	70	30	- 57.1%		_			
Months Supply of Inventory	2.9	1.0	- 65.5%					

Townhouse-Condo	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	4	0	- 100.0%	13	8	- 38.5%	
Pending Sales	2	2	0.0%	11	6	- 45.5%	
Closed Sales	6	1	- 83.3%	12	10	- 16.7%	
Days on Market Until Sale	70	87	+ 24.3%	51	143	+ 180.4%	
Median Sales Price*	\$189,500	\$94,000	- 50.4%	\$167,250	\$158,500	- 5.2%	
Average Sales Price*	\$199,565	\$94,000	- 52.9%	\$181,115	\$163,250	- 9.9%	
Percent of List Price Received*	98.3%	101.1%	+ 2.8%	97.6%	95.9%	- 1.7%	
Inventory of Homes for Sale	9	3	- 66.7%		_		
Months Supply of Inventory	3.9	1.6	- 59.0%			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.



Rolling 12-Month Calculation State of lowa -**Bremer County** \$220,000 \$200,000 \$180,000 \$160,000 \$140,000 \$120.000 \$100,000

Median Sales Price - Townhouse-Condo

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

\$80,000

1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021