Local Market Update – June 2021 A Research Tool Provided by Iowa Association of REALTORS®



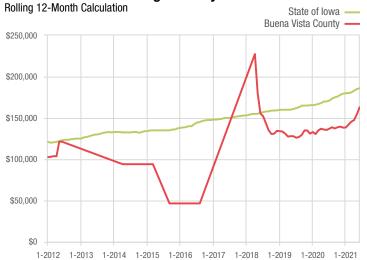
Buena Vista County

Single-Family Detached	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	17	15	- 11.8%	86	76	- 11.6%	
Pending Sales	22	16	- 27.3%	82	86	+ 4.9%	
Closed Sales	13	15	+ 15.4%	63	77	+ 22.2%	
Days on Market Until Sale	32	38	+ 18.8%	54	45	- 16.7%	
Median Sales Price*	\$135,000	\$184,000	+ 36.3%	\$130,000	\$171,250	+ 31.7%	
Average Sales Price*	\$134,681	\$212,943	+ 58.1%	\$131,416	\$175,019	+ 33.2%	
Percent of List Price Received*	97.9%	99.5%	+ 1.6%	99.3%	98.6%	- 0.7%	
Inventory of Homes for Sale	23	5	- 78.3%				
Months Supply of Inventory	1.5	0.3	- 80.0%		_		

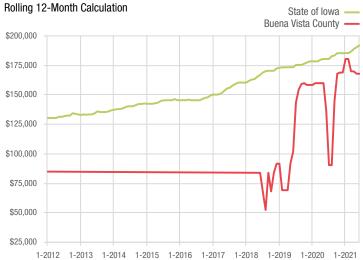
Townhouse-Condo	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	4	5	+ 25.0%	5	24	+ 380.0%
Pending Sales	3	4	+ 33.3%	3	14	+ 366.7%
Closed Sales	0	2		0	7	
Days on Market Until Sale		16	—		8	
Median Sales Price*		\$185,000			\$140,000	
Average Sales Price*		\$185,000	—		\$143,771	
Percent of List Price Received*		96.9%			98.1%	
Inventory of Homes for Sale	2	9	+ 350.0%			
Months Supply of Inventory	1.3	3.6	+ 176.9%		_	

* Does not account for seller concessions; % Change may be extreme due to small sample size.





Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.