

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Carroll County

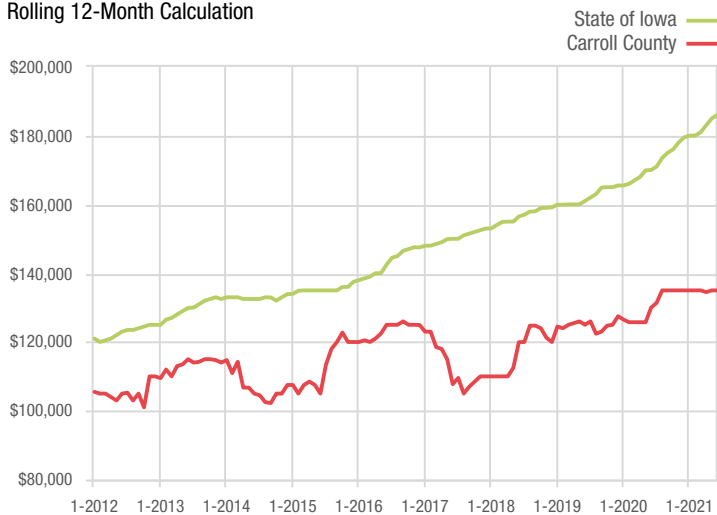
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	45	24	- 46.7%	170	137	- 19.4%
Pending Sales	34	33	- 2.9%	132	131	- 0.8%
Closed Sales	23	24	+ 4.3%	99	107	+ 8.1%
Days on Market Until Sale	95	46	- 51.6%	113	68	- 39.8%
Median Sales Price*	\$151,000	\$152,950	+ 1.3%	\$130,000	\$122,500	- 5.8%
Average Sales Price*	\$187,870	\$161,997	- 13.8%	\$143,751	\$143,406	- 0.2%
Percent of List Price Received*	94.7%	96.1%	+ 1.5%	92.3%	94.0%	+ 1.8%
Inventory of Homes for Sale	108	37	- 65.7%	—	—	—
Months Supply of Inventory	5.1	1.6	- 68.6%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	2	—	5	3	- 40.0%
Pending Sales	0	1	—	4	1	- 75.0%
Closed Sales	1	0	- 100.0%	4	1	- 75.0%
Days on Market Until Sale	84	—	—	51	2	- 96.1%
Median Sales Price*	\$188,750	—	—	\$126,200	\$105,000	- 16.8%
Average Sales Price*	\$188,750	—	—	\$136,513	\$105,000	- 23.1%
Percent of List Price Received*	86.2%	—	—	94.6%	96.3%	+ 1.8%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	2.3	1.3	- 43.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

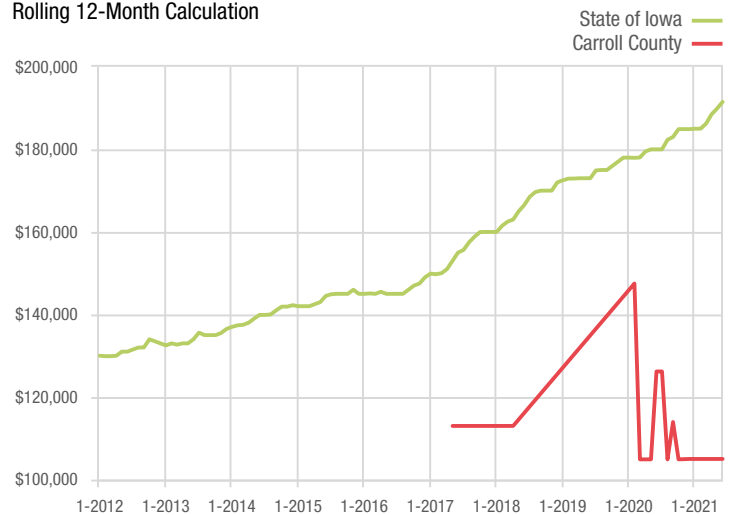
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.