

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Clinton County

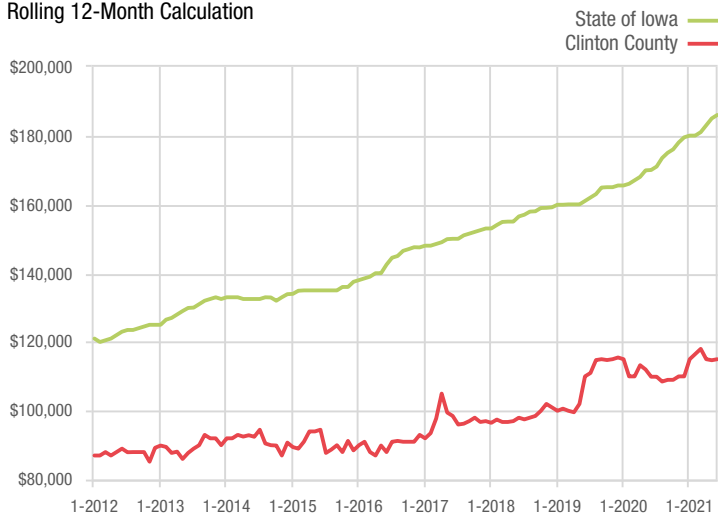
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	76	72	- 5.3%	334	303	- 9.3%
Pending Sales	59	49	- 16.9%	285	298	+ 4.6%
Closed Sales	50	52	+ 4.0%	252	278	+ 10.3%
Days on Market Until Sale	55	46	- 16.4%	71	59	- 16.9%
Median Sales Price*	\$132,250	\$132,000	- 0.2%	\$97,500	\$111,250	+ 14.1%
Average Sales Price*	\$138,840	\$144,810	+ 4.3%	\$114,742	\$125,981	+ 9.8%
Percent of List Price Received*	95.7%	98.4%	+ 2.8%	94.7%	96.2%	+ 1.6%
Inventory of Homes for Sale	148	85	- 42.6%	—	—	—
Months Supply of Inventory	3.2	1.8	- 43.8%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	2	5	+ 150.0%	17	16	- 5.9%
Pending Sales	4	2	- 50.0%	9	18	+ 100.0%
Closed Sales	1	1	0.0%	5	17	+ 240.0%
Days on Market Until Sale	330	2	- 99.4%	171	151	- 11.7%
Median Sales Price*	\$82,400	\$162,000	+ 96.6%	\$70,000	\$162,000	+ 131.4%
Average Sales Price*	\$82,400	\$162,000	+ 96.6%	\$78,880	\$149,453	+ 89.5%
Percent of List Price Received*	97.1%	100.0%	+ 3.0%	91.9%	101.2%	+ 10.1%
Inventory of Homes for Sale	15	5	- 66.7%	—	—	—
Months Supply of Inventory	7.9	1.9	- 75.9%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

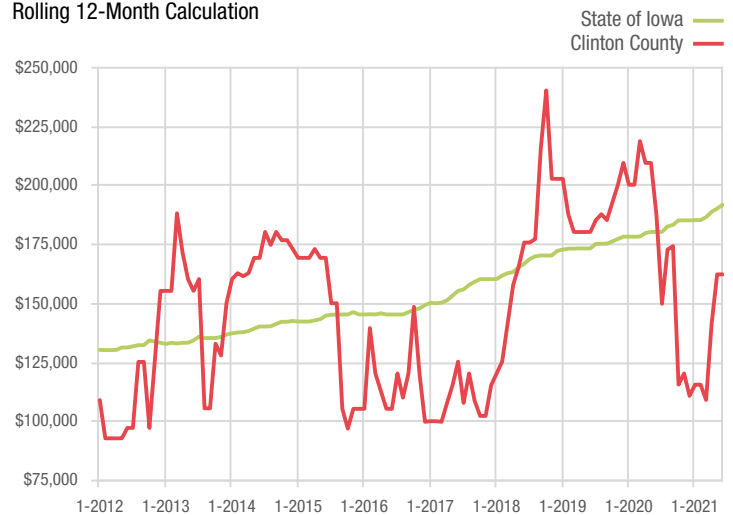
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.