Local Market Update – June 2021A Research Tool Provided by Iowa Association of REALTORS®

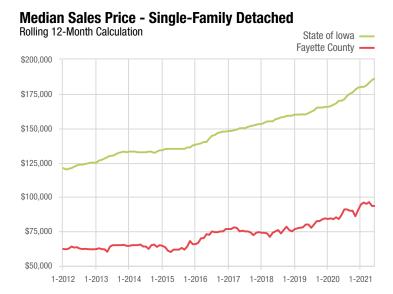


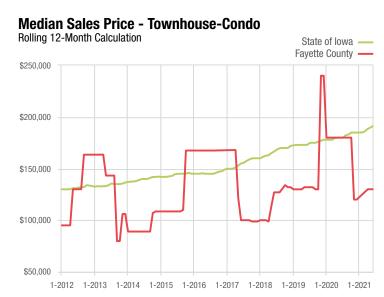
Fayette County

| Single-Family Detached | June | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change | |
| New Listings | 27 | 24 | - 11.1% | 138 | 118 | - 14.5% | |
| Pending Sales | 25 | 25 | 0.0% | 103 | 140 | + 35.9% | |
| Closed Sales | 14 | 30 | + 114.3% | 92 | 109 | + 18.5% | |
| Days on Market Until Sale | 91 | 78 | - 14.3% | 114 | 114 | 0.0% | |
| Median Sales Price* | \$108,750 | \$106,000 | - 2.5% | \$82,500 | \$92,700 | + 12.4% | |
| Average Sales Price* | \$132,343 | \$126,563 | - 4.4% | \$104,932 | \$106,057 | + 1.1% | |
| Percent of List Price Received* | 94.4% | 93.7% | - 0.7% | 93.0% | 93.6% | + 0.6% | |
| Inventory of Homes for Sale | 104 | 42 | - 59.6% | | | | |
| Months Supply of Inventory | 6.6 | 2.1 | - 68.2% | | | | |

| Townhouse-Condo | June | | | Year to Date | | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 1 | | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 1 | | |
| Closed Sales | 0 | 0 | 0.0% | 1 | 1 | 0.0% | |
| Days on Market Until Sale | _ | | _ | 106 | 7 | - 93.4% | |
| Median Sales Price* | | | _ | \$120,000 | \$130,000 | + 8.3% | |
| Average Sales Price* | _ | _ | _ | \$120,000 | \$130,000 | + 8.3% | |
| Percent of List Price Received* | | | _ | 96.1% | 89.7% | - 6.7% | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ | |
| Months Supply of Inventory | _ | | _ | | | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.