

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Franklin County

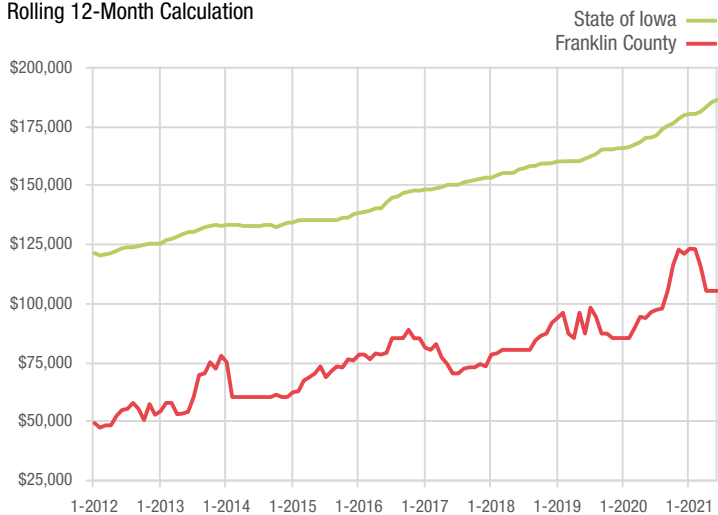
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Key Metrics						
New Listings	9	31	+ 244.4%	58	96	+ 65.5%
Pending Sales	13	20	+ 53.8%	47	107	+ 127.7%
Closed Sales	12	26	+ 116.7%	37	89	+ 140.5%
Days on Market Until Sale	123	98	- 20.3%	139	110	- 20.9%
Median Sales Price*	\$102,750	\$130,000	+ 26.5%	\$122,700	\$97,000	- 20.9%
Average Sales Price*	\$104,495	\$135,923	+ 30.1%	\$125,234	\$111,883	- 10.7%
Percent of List Price Received*	95.4%	97.6%	+ 2.3%	94.4%	94.0%	- 0.4%
Inventory of Homes for Sale	49	32	- 34.7%	—	—	—
Months Supply of Inventory	6.3	2.4	- 61.9%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

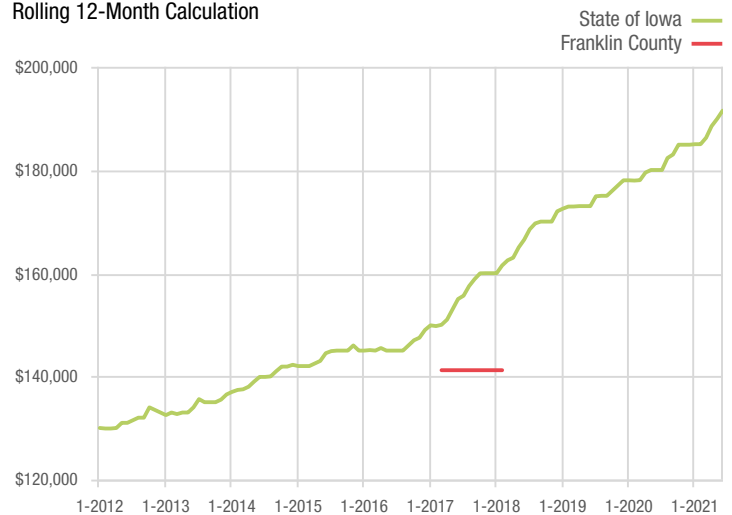
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.