

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

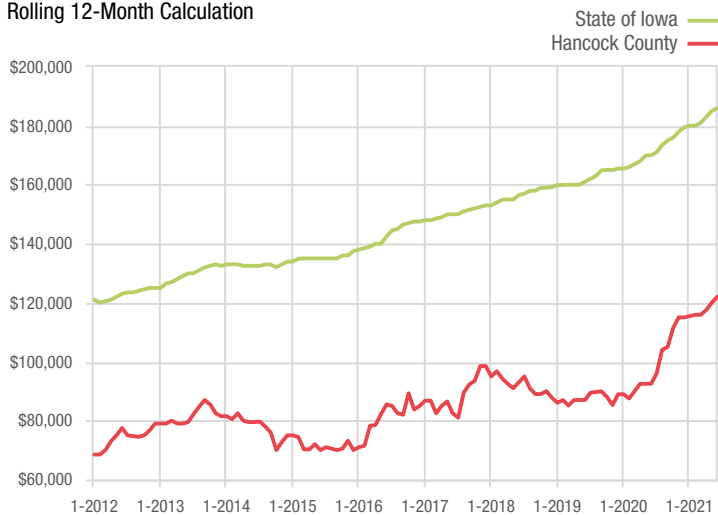
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	22	27	+ 22.7%	108	106	- 1.9%
Pending Sales	19	12	- 36.8%	72	75	+ 4.2%
Closed Sales	11	10	- 9.1%	60	66	+ 10.0%
Days on Market Until Sale	144	46	- 68.1%	137	95	- 30.7%
Median Sales Price*	\$117,500	\$117,750	+ 0.2%	\$86,300	\$123,750	+ 43.4%
Average Sales Price*	\$104,227	\$131,725	+ 26.4%	\$105,147	\$145,629	+ 38.5%
Percent of List Price Received*	94.8%	98.1%	+ 3.5%	94.0%	94.6%	+ 0.6%
Inventory of Homes for Sale	90	58	- 35.6%	—	—	—
Months Supply of Inventory	6.8	3.7	- 45.6%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

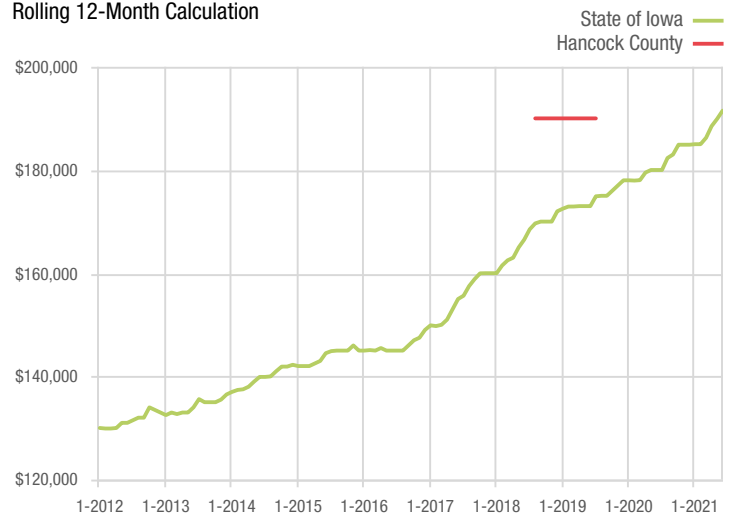
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.