

# Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Hardin County

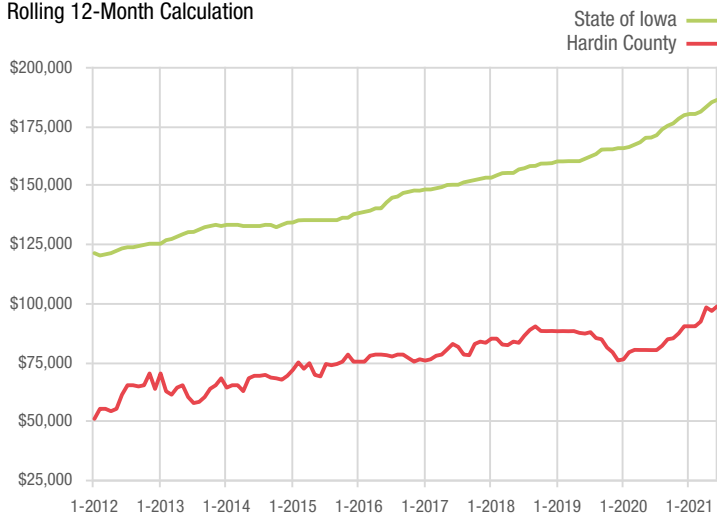
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	36	41	+ 13.9%	138	140	+ 1.4%
Pending Sales	26	19	- 26.9%	101	131	+ 29.7%
Closed Sales	22	20	- 9.1%	94	116	+ 23.4%
Days on Market Until Sale	84	51	- 39.3%	116	78	- 32.8%
Median Sales Price*	\$79,950	<b>\$84,500</b>	+ 5.7%	\$84,900	<b>\$93,000</b>	+ 9.5%
Average Sales Price*	\$90,387	<b>\$122,689</b>	+ 35.7%	\$89,153	<b>\$109,620</b>	+ 23.0%
Percent of List Price Received*	90.3%	<b>89.6%</b>	- 0.8%	91.4%	<b>94.8%</b>	+ 3.7%
Inventory of Homes for Sale	87	52	- 40.2%	—	—	—
Months Supply of Inventory	5.0	2.5	- 50.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	0	0.0%	2	2	0.0%
Pending Sales	0	1	—	0	3	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	15	—	—	162	—
Median Sales Price*	—	<b>\$130,000</b>	—	—	<b>\$108,750</b>	—
Average Sales Price*	—	<b>\$130,000</b>	—	—	<b>\$108,750</b>	—
Percent of List Price Received*	—	<b>100.1%</b>	—	—	<b>100.0%</b>	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

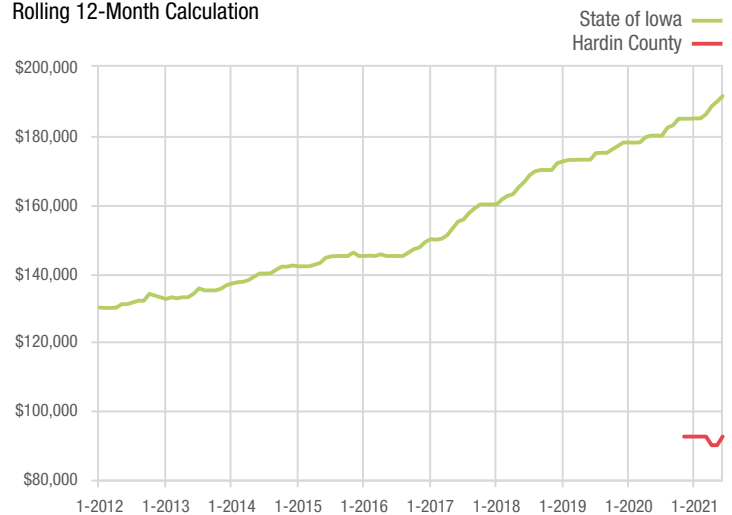
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.