Local Market Update – June 2021 A Research Tool Provided by Iowa Association of REALTORS®

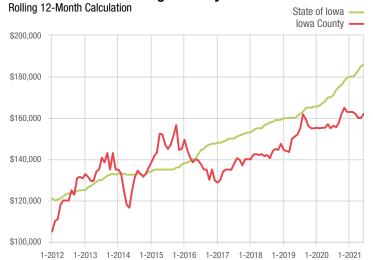


Iowa County

Single-Family Detached	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	22	11	- 50.0%	137	80	- 41.6%	
Pending Sales	30	14	- 53.3%	113	76	- 32.7%	
Closed Sales	22	16	- 27.3%	83	72	- 13.3%	
Days on Market Until Sale	48	41	- 14.6%	49	45	- 8.2%	
Median Sales Price*	\$152,500	\$171,250	+ 12.3%	\$153,000	\$155,000	+ 1.3%	
Average Sales Price*	\$166,405	\$173,206	+ 4.1%	\$177,937	\$174,102	- 2.2%	
Percent of List Price Received*	96.6%	97.2%	+ 0.6%	96.5%	98.0%	+ 1.6%	
Inventory of Homes for Sale	41	16	- 61.0%				
Months Supply of Inventory	2.5	1.0	- 60.0%				

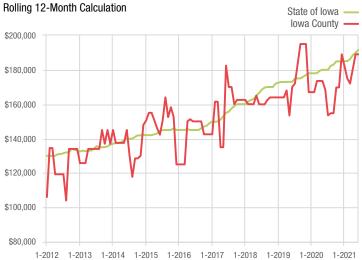
Townhouse-Condo	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	4	2	- 50.0%	7	5	- 28.6%	
Pending Sales	2	0	- 100.0%	7	3	- 57.1%	
Closed Sales	1	0	- 100.0%	5	5	0.0%	
Days on Market Until Sale	152		—	46	28	- 39.1%	
Median Sales Price*	\$205,000		—	\$198,000	\$199,900	+ 1.0%	
Average Sales Price*	\$205,000		—	\$179,300	\$183,980	+ 2.6%	
Percent of List Price Received*	100.0%		_	99.4%	98.4%	- 1.0%	
Inventory of Homes for Sale	4	2	- 50.0%			—	
Months Supply of Inventory	2.3	1.3	- 43.5%				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.