

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

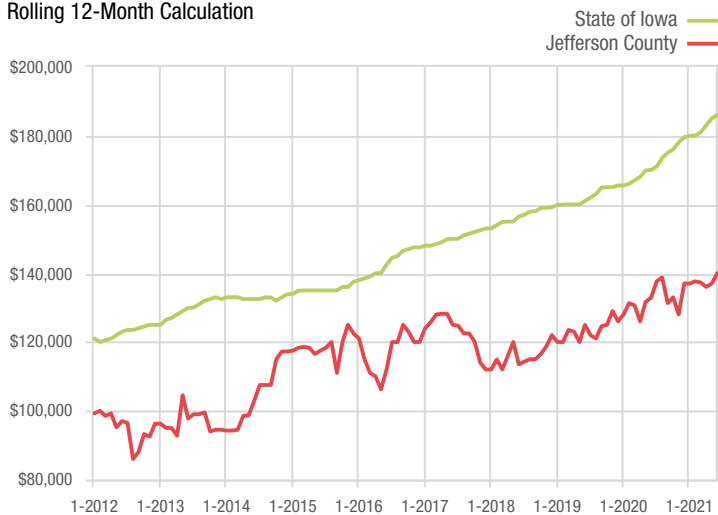
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Key Metrics						
New Listings	11	32	+ 190.9%	86	122	+ 41.9%
Pending Sales	19	18	- 5.3%	68	99	+ 45.6%
Closed Sales	10	24	+ 140.0%	55	89	+ 61.8%
Days on Market Until Sale	139	33	- 76.3%	130	62	- 52.3%
Median Sales Price*	\$132,100	\$150,500	+ 13.9%	\$127,200	\$140,000	+ 10.1%
Average Sales Price*	\$139,815	\$171,763	+ 22.9%	\$134,915	\$167,420	+ 24.1%
Percent of List Price Received*	95.8%	98.1%	+ 2.4%	95.9%	96.9%	+ 1.0%
Inventory of Homes for Sale	60	44	- 26.7%	—	—	—
Months Supply of Inventory	4.6	2.7	- 41.3%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Key Metrics						
New Listings	2	1	- 50.0%	5	6	+ 20.0%
Pending Sales	1	1	0.0%	1	6	+ 500.0%
Closed Sales	0	1	—	0	6	—
Days on Market Until Sale	—	153	—	—	83	—
Median Sales Price*	—	\$292,000	—	—	\$160,830	—
Average Sales Price*	—	\$292,000	—	—	\$181,660	—
Percent of List Price Received*	—	100.7%	—	—	99.0%	—
Inventory of Homes for Sale	4	1	- 75.0%	—	—	—
Months Supply of Inventory	4.0	0.6	- 85.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

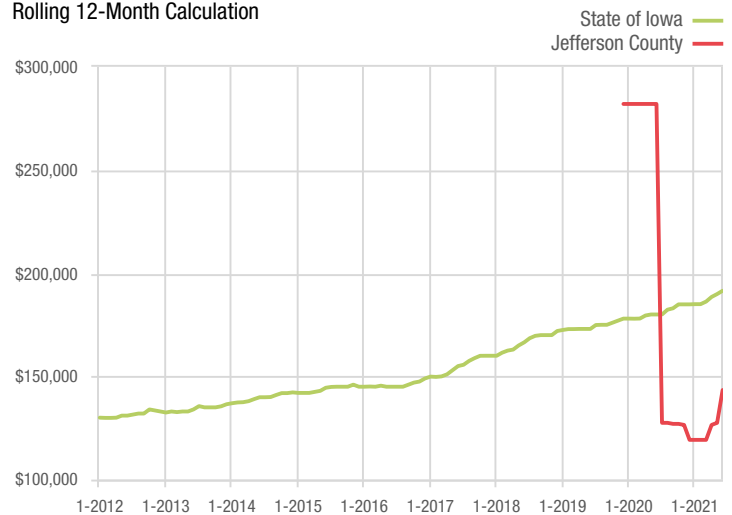
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.