Local Market Update – June 2021 A Research Tool Provided by Iowa Association of REALTORS®

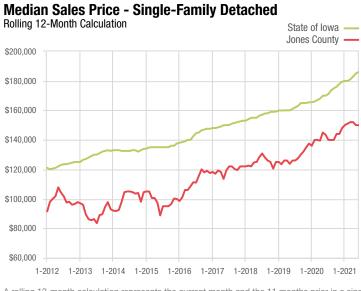


Jones County

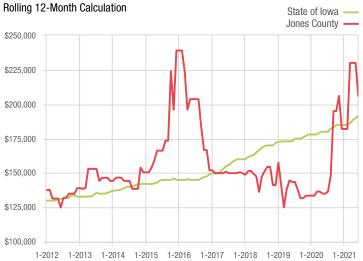
Single-Family Detached	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	17	9	- 47.1%	112	80	- 28.6%	
Pending Sales	20	12	- 40.0%	94	81	- 13.8%	
Closed Sales	28	14	- 50.0%	84	74	- 11.9%	
Days on Market Until Sale	57	24	- 57.9%	67	42	- 37.3%	
Median Sales Price*	\$153,500	\$150,988	- 1.6%	\$132,500	\$149,000	+ 12.5%	
Average Sales Price*	\$169,041	\$169,719	+ 0.4%	\$156,460	\$170,278	+ 8.8%	
Percent of List Price Received*	97.4%	100.3%	+ 3.0%	97.3%	99.1%	+ 1.8%	
Inventory of Homes for Sale	47	10	- 78.7%				
Months Supply of Inventory	3.2	0.7	- 78.1%				

Townhouse-Condo		June			Year to Date	
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	3	2	- 33.3%	4	8	+ 100.0%
Pending Sales	3	2	- 33.3%	6	4	- 33.3%
Closed Sales	1	0	- 100.0%	2	3	+ 50.0%
Days on Market Until Sale	2		—	80	4	- 95.0%
Median Sales Price*	\$270,000		—	\$203,250	\$250,000	+ 23.0%
Average Sales Price*	\$270,000		—	\$203,250	\$274,667	+ 35.1%
Percent of List Price Received*	96.4%		—	97.3%	98.2%	+ 0.9%
Inventory of Homes for Sale	2	4	+ 100.0%			
Months Supply of Inventory	1.0	2.0	+ 100.0%			

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.