

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

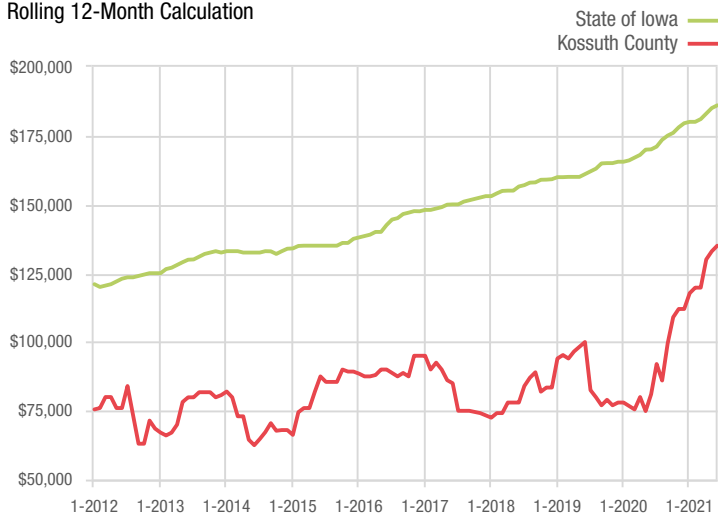
| Single-Family Detached | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 14 | 19 | + 35.7% | 101 | 116 | + 14.9% |
| Pending Sales | 10 | 9 | - 10.0% | 43 | 75 | + 74.4% |
| Closed Sales | 9 | 14 | + 55.6% | 24 | 58 | + 141.7% |
| Days on Market Until Sale | 59 | 78 | + 32.2% | 122 | 64 | - 47.5% |
| Median Sales Price* | \$117,500 | \$138,500 | + 17.9% | \$104,500 | \$139,950 | + 33.9% |
| Average Sales Price* | \$128,144 | \$128,750 | + 0.5% | \$129,092 | \$148,909 | + 15.4% |
| Percent of List Price Received* | 96.1% | 94.1% | - 2.1% | 90.5% | 93.6% | + 3.4% |
| Inventory of Homes for Sale | 52 | 49 | - 5.8% | — | — | — |
| Months Supply of Inventory | 9.1 | 5.0 | - 45.1% | — | — | — |

| Townhouse-Condo | June | | | Year to Date | | |
|---------------------------------|------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | 0.0% | 1 | 1 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 1 | 1 | 0.0% |
| Closed Sales | 0 | 1 | — | 1 | 1 | 0.0% |
| Days on Market Until Sale | — | 64 | — | 108 | 64 | - 40.7% |
| Median Sales Price* | — | \$121,000 | — | \$139,900 | \$121,000 | - 13.5% |
| Average Sales Price* | — | \$121,000 | — | \$139,900 | \$121,000 | - 13.5% |
| Percent of List Price Received* | — | 92.0% | — | 100.0% | 92.0% | - 8.0% |
| Inventory of Homes for Sale | 2 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | 2.0 | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

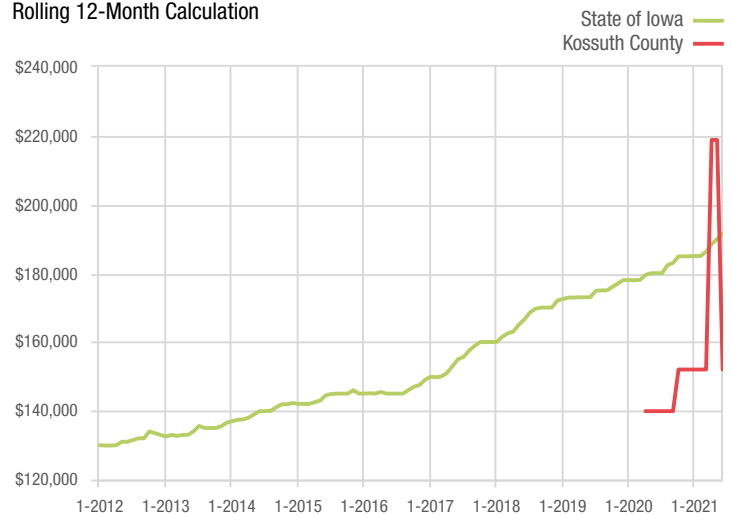
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.