

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

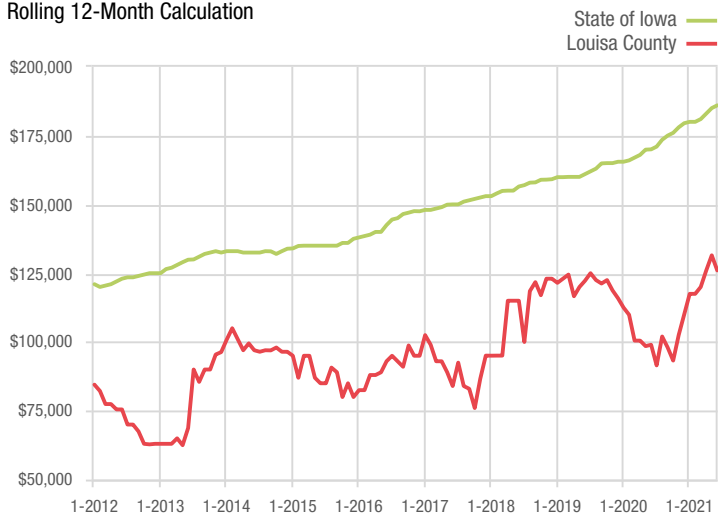
| Single-Family Detached | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change |
| New Listings | 12 | 8 | - 33.3% | 60 | 52 | - 13.3% |
| Pending Sales | 7 | 15 | + 114.3% | 46 | 44 | - 4.3% |
| Closed Sales | 5 | 7 | + 40.0% | 31 | 29 | - 6.5% |
| Days on Market Until Sale | 84 | 60 | - 28.6% | 80 | 64 | - 20.0% |
| Median Sales Price* | \$159,000 | \$140,000 | - 11.9% | \$90,000 | \$150,000 | + 66.7% |
| Average Sales Price* | \$154,200 | \$160,657 | + 4.2% | \$103,242 | \$154,872 | + 50.0% |
| Percent of List Price Received* | 95.9% | 100.6% | + 4.9% | 96.6% | 96.7% | + 0.1% |
| Inventory of Homes for Sale | 31 | 15 | - 51.6% | — | — | — |
| Months Supply of Inventory | 4.4 | 2.1 | - 52.3% | — | — | — |

| Townhouse-Condo | June | | | Year to Date | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|
| | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

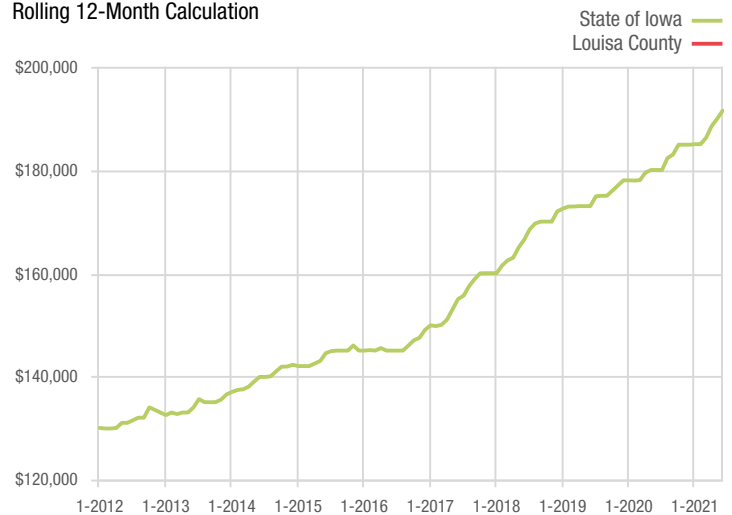
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.