

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

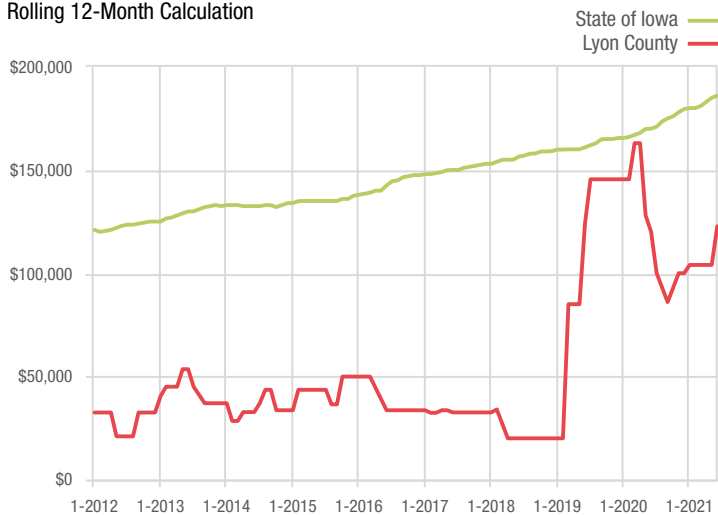
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	6	3	- 50.0%	14	20	+ 42.9%
Pending Sales	3	2	- 33.3%	11	18	+ 63.6%
Closed Sales	1	1	0.0%	6	6	0.0%
Days on Market Until Sale	14	6	- 57.1%	155	75	- 51.6%
Median Sales Price*	\$32,000	\$179,950	+ 462.3%	\$33,000	\$143,975	+ 336.3%
Average Sales Price*	\$32,000	\$179,950	+ 462.3%	\$76,400	\$218,808	+ 186.4%
Percent of List Price Received*	86.7%	97.3%	+ 12.2%	84.5%	97.6%	+ 15.5%
Inventory of Homes for Sale	10	8	- 20.0%	—	—	—
Months Supply of Inventory	4.2	3.1	- 26.2%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

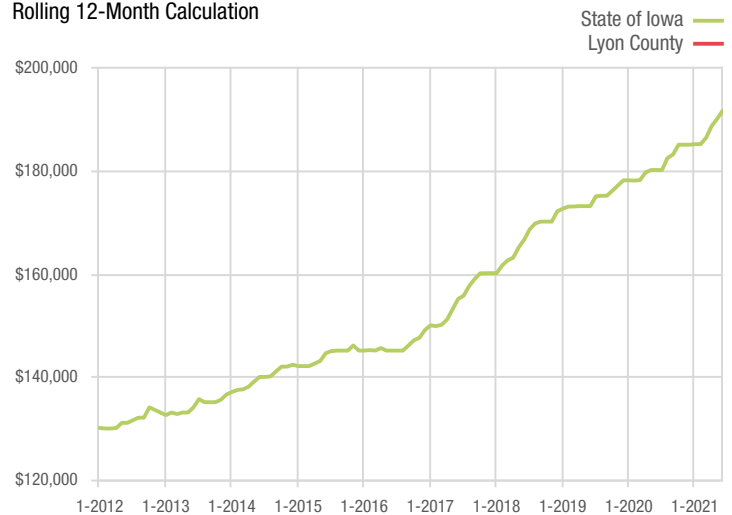
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.