

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Marion County

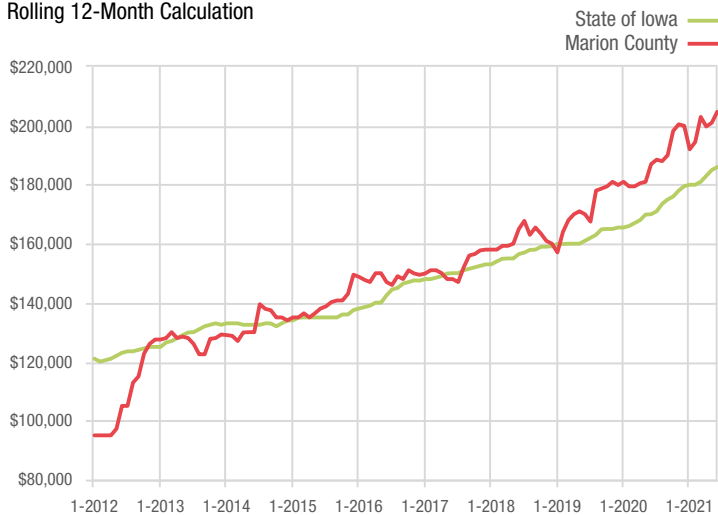
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	42	57	+ 35.7%	227	285	+ 25.6%
Pending Sales	49	57	+ 16.3%	191	204	+ 6.8%
Closed Sales	50	47	- 6.0%	194	198	+ 2.1%
Days on Market Until Sale	67	29	- 56.7%	56	37	- 33.9%
Median Sales Price*	\$225,250	\$255,000	+ 13.2%	\$201,000	\$209,950	+ 4.5%
Average Sales Price*	\$231,354	\$278,907	+ 20.6%	\$216,921	\$236,092	+ 8.8%
Percent of List Price Received*	97.1%	99.4%	+ 2.4%	97.0%	98.2%	+ 1.2%
Inventory of Homes for Sale	109	125	+ 14.7%	—	—	—
Months Supply of Inventory	3.0	3.1	+ 3.3%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	6	0	- 100.0%	12	6	- 50.0%
Pending Sales	5	0	- 100.0%	8	11	+ 37.5%
Closed Sales	0	0	0.0%	3	10	+ 233.3%
Days on Market Until Sale	—	—	—	221	78	- 64.7%
Median Sales Price*	—	—	—	\$187,000	\$182,800	- 2.2%
Average Sales Price*	—	—	—	\$192,333	\$180,560	- 6.1%
Percent of List Price Received*	—	—	—	96.9%	97.8%	+ 0.9%
Inventory of Homes for Sale	6	7	+ 16.7%	—	—	—
Months Supply of Inventory	2.6	3.1	+ 19.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

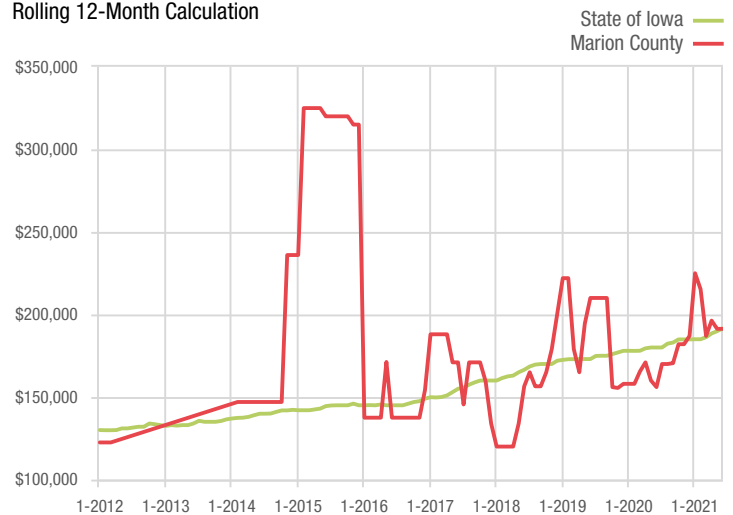
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.