

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



Mills County

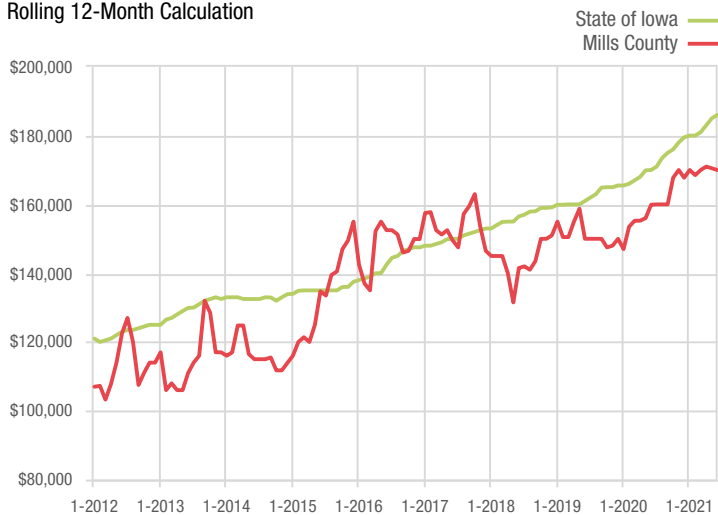
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	31	8	- 74.2%	100	62	- 38.0%
Pending Sales	20	5	- 75.0%	74	58	- 21.6%
Closed Sales	16	11	- 31.3%	57	60	+ 5.3%
Days on Market Until Sale	11	7	- 36.4%	32	30	- 6.3%
Median Sales Price*	\$171,200	\$158,600	- 7.4%	\$160,000	\$167,000	+ 4.4%
Average Sales Price*	\$243,056	\$231,836	- 4.6%	\$188,221	\$215,938	+ 14.7%
Percent of List Price Received*	100.6%	100.4%	- 0.2%	98.7%	99.6%	+ 0.9%
Inventory of Homes for Sale	30	10	- 66.7%	—	—	—
Months Supply of Inventory	2.6	1.0	- 61.5%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	0	0.0%	11	12	+ 9.1%
Pending Sales	0	0	0.0%	1	4	+ 300.0%
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	102	—	—	52	—
Median Sales Price*	—	\$265,000	—	—	\$254,500	—
Average Sales Price*	—	\$265,000	—	—	\$254,500	—
Percent of List Price Received*	—	100.0%	—	—	99.0%	—
Inventory of Homes for Sale	10	0	- 100.0%	—	—	—
Months Supply of Inventory	10.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

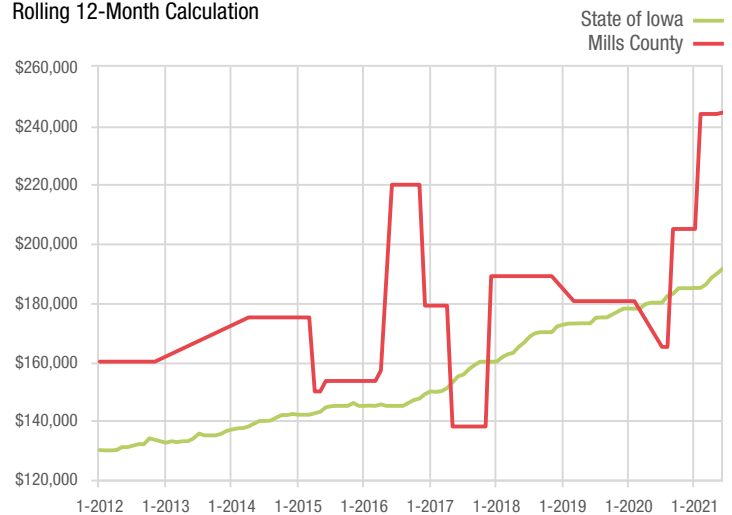
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.