

Local Market Update – June 2021

A Research Tool Provided by Iowa Association of REALTORS®



O'Brien County

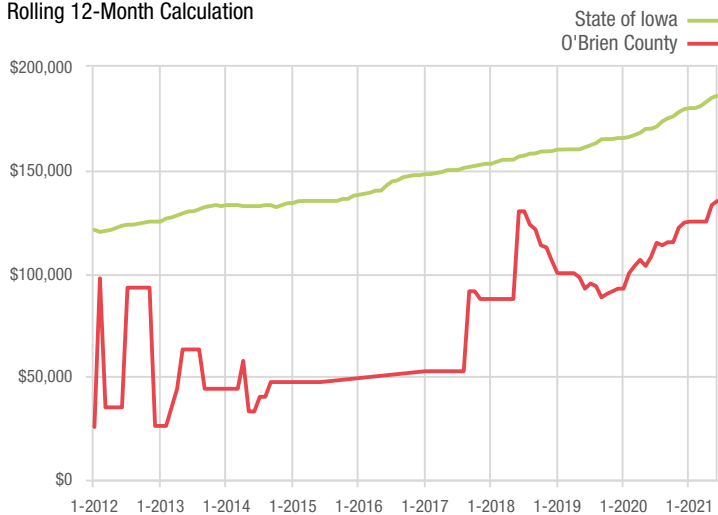
Single-Family Detached	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	12	11	- 8.3%	57	63	+ 10.5%
Pending Sales	19	12	- 36.8%	66	63	- 4.5%
Closed Sales	8	17	+ 112.5%	44	49	+ 11.4%
Days on Market Until Sale	140	57	- 59.3%	137	98	- 28.5%
Median Sales Price*	\$129,700	\$139,900	+ 7.9%	\$113,500	\$125,000	+ 10.1%
Average Sales Price*	\$125,831	\$155,744	+ 23.8%	\$116,581	\$151,099	+ 29.6%
Percent of List Price Received*	94.9%	93.9%	- 1.1%	90.8%	93.2%	+ 2.6%
Inventory of Homes for Sale	30	18	- 40.0%	—	—	—
Months Supply of Inventory	3.4	1.9	- 44.1%	—	—	—

Townhouse-Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	1	0	- 100.0%	5	3	- 40.0%
Pending Sales	2	0	- 100.0%	6	3	- 50.0%
Closed Sales	1	1	0.0%	4	3	- 25.0%
Days on Market Until Sale	0	16	—	139	63	- 54.7%
Median Sales Price*	\$215,000	\$78,000	- 63.7%	\$72,500	\$130,000	+ 79.3%
Average Sales Price*	\$215,000	\$78,000	- 63.7%	\$102,125	\$125,167	+ 22.6%
Percent of List Price Received*	93.5%	87.2%	- 6.7%	88.7%	97.5%	+ 9.9%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	2.8	1.5	- 46.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

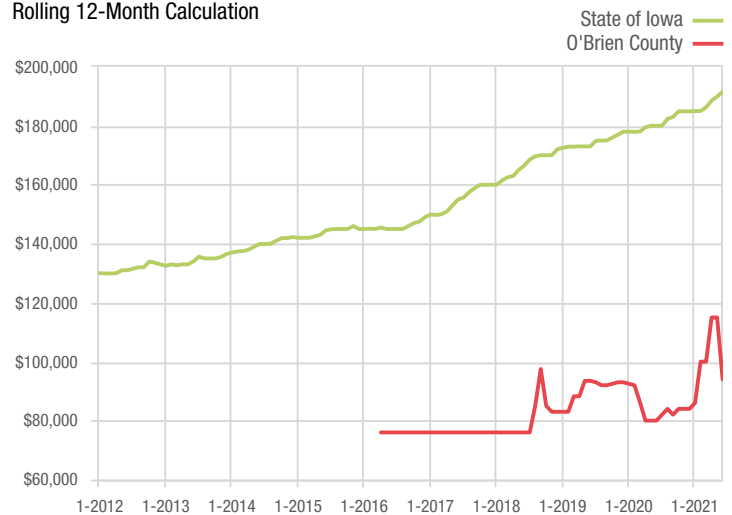
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.